



**AGENDA**  
**Exeter District Ambulance**  
**Governing Board**  
**REGULAR MEETING**

302 E. Palm St., Exeter, CA 93221  
 Monday, April 26, 2021, 5:30 pm

President	Adam Pfenning
Vice President	VACANT
Secretary	Diana Mendez
Board Member	Bobby Martinez
Board Member	Marilyn Rankin

The Exeter District Ambulance Board of Director welcomes you to its meeting and encourages you to participate. This agenda contains a brief general description of each item that will be considered by the Board.

**NOTE: THE REGULAR BOARD OF DIRECTORS MEETING OF APRIL 26, 2021, WILL BE CONDUCTED BY TELECONFERENCE PER PROVISIONS OF EXECUTIVE ORDERS N-25-20 AND N-29-20 ISSUED BY THE GOVERNOR'S OFFICE**

To ensure that the District meets Executive Orders N-25-20 and N-29-20 and the Brown Act and to minimize the spread of the COVID-19 virus, Members of the Board of Directors and staff intend to participate in the meeting by telephone.

- Members of the public may participate in the meeting remotely by calling +1 (646) 749-3122 and entering Passcode 608-687-621 at the prompt. Comments may also be submitted by email prior to the meeting at [manager@edaems.com](mailto:manager@edaems.com).
- Every effort will be made to read email comments into the record, but repetitive comments may not be read due to time constraints.

Exeter District Ambulance thanks you in advance for taking all precautions to prevent the spreading the COVID-19 virus.

#### **OPENING**

- A. Call to Order
- B. Roll Call
- C. Pledge of Allegiance

#### **AGENDA APPROVAL**

#### **PUBLIC FORUM/REQUEST TO ADDRESS TO BOARD (NON-AGENDA ITEMS)**

*This portion of the meeting is reserved for the members of the public to address the Board on items that are not on the Agenda and are within the subject matter jurisdiction of the board. Each person will be granted three (3) minutes to address the Board and overall public comments will be limited to thirty (30) minutes total. The Board is prohibited by law from taking any action on matters discussed that are not on the Agenda. When addressing the Board, speakers are requested to come forward, state your name and address, and then proceed with your comments. All speakers are requested to wait until recognized by the Board President.*

#### **CONSENT CALENDAR**

*Matters listed under the Consent Calendar are considered to be routine and will be enacted by one motion and one vote. There will be no separate discussion of these items. For any discussion of an item; it will be enacted at the request of any member of the Board and made a part of the regular agenda.*

- A. Approval of Meeting Minutes March 22, 2021
- B. Approval of Collections/Write Offs

**PUBLIC HEARINGS**

- None

*Members of the public wishing to address the Board on these items should raise their hand when the Agenda item is called, and the President will recognize you at that time. You will have three minutes to comment.*

**UNFINISHED BUSINESS**

- A. TCCAD Report**
- B. Woodlake update**
- C. Update on Transition to Wittman Enterprises billing (informational only)**
  - 1. "Old" accounts prior to 01/01/2020
- D. Update on Tulare County Posting Plan/COVID-19 response**
  - 1. Progress report (information only)

**NEW BUSINESS**

- A. Reports from District Accountant (informational only)**
  - 1. Monthly Income Statement: February 2021
  - 2. Profit and Loss Summary: February 2021
- B. Vehicle status report (informational only)**
  - 1. Presentation of purchase options for vehicles (if available)

**BOARD MEMBER REPORTS AND REQUESTS FOR AGENDA ITEMS****REPORTS FROM THE DISTRICT MANAGER (INFORMATIONAL ONLY)**

- A. District Operations**
- B. Compliance Update**
- C. Three Rivers Update**

**PUBLIC COMMENT REGARDING CLOSED SESSION**

*This portion of the meeting is reserved for persons desiring to address the Board on an item to be considered in Closed Session. Speakers should limit their comments to three (3) minutes.*

**CLOSED SESSION**

- A. Conference with Labor Negotiator pursuant to Government Code Section 54957.6**  
Agency Designated Representatives: District Manager  
Employee Organization: TEAMSTERS LOCAL #517
- B. Public Employee Performance Evaluation (Government Code Section 54957)**  
Title: District Manager

**RECONVENE TO OPEN SESSION; REPORT FROM CLOSED SESSION, IF ANY**

**ADJOURNMENT****Next Regular Meeting: May 24, 2021**

**Agenda packets are available for review 72 hours prior to the meeting at the District Office. Office hours are Monday to Friday 8 AM to 5 PM, excluding holidays.**

**Any documents/writings provided to a majority of the Board less than 72 hours before the Regular Meeting regarding an item on this agenda will be made available for public inspection during normal business hours at the District Office located at 302 E. Palm Street, Exeter, CA 9322.**

**In compliance with the American with Disabilities Act (ADA), if you need special assistance to participate at this meeting, please contact the District Office at (559) 594-5250 during normal business hours as listed above. Notification of 48 hours prior to the meeting will enable the District to make reasonable arrangements to ensure accessibility to this meeting.**





**MINUTES**  
**Exeter District Ambulance**  
**Governing Board**  
**REGULAR MEETING**

District Office Meeting Room  
 302 E. Palm St., Exeter, CA 93221  
 Monday, March 22, 2021, 5:30pm

President	Adam Pfenning
Vice President	VACANT
Secretary	Diana Mendez
Board Member	Bobby Martinez
Board Member	Marilyn Rankin

**Present** Adam Pfenning (AP), Diana Mendez (DM), Marilyn Rankin (MR) - phone  
**Absent** Bobby Martinez (BM)  
**Also Present** District Manager Peter Sodhy (PS)

**OPENING**

- Call to Order – Mr. Pfenning at 5:35pm
- Roll Call – Mr. Pfenning

**AGENDA APPROVAL**

AP requested moving “New Business, A” ahead to immediately follow Consent Calendar. DM moved to include AP’s recommendation, MR 2<sup>nd</sup>. 3-0-1.

**PUBLIC FORUM/REQUEST TO ADDRESS TO BOARD (NON-AGENDA ITEMS)**

- None

**CONSENT CALENDAR**

- A. Approval of Meetings Minutes January 25, 2021**  
 A motion was made (DM) which was seconded (MR). 3-0-1.
- B. Approval of Collections/Write-Offs**  
 Not available.

**NEW BUSINESS (moved ahead)**

- A. Introduction of District 1 Supervisor Larry Micari**  
 Mr. Micari briefly introduced himself as the new Supervisor for District 1, giving a short summary of his experience as Law Enforcement in Tulare County. His intention is to be helpful and supportive of all agencies within the District as he learns about each one.

**PUBLIC HEARINGS**

- None

**UNFINISHED BUSINESS**

- A. TCCAD Report**
  - a. Presentation of county-wide posting 6-month data report if available.**  
 Mr. Woods covered the three reports produced that cover EDA performance within the county. It was noted that the March 2021 transport numbers are significantly lower than anticipated and as compared to same period last year. Mr. Woods noted that other providers are already seeing a return to normal or exceeding normal.
- B. Board Member summary biographic information**

PS repeated the request for this information from the board members for use on the website

**C. Form 700**

PS collected completed forms. MR requested a second copy of the form be emailed to her to complete. PS repeated that the due date was April 1<sup>st</sup>.

**D. Woodlake update**

It was noted that the bridge construction was still ongoing although the announced end date was February. PS will investigate further.

**E. Update on Transition to Wittman Enterprises billing (informational only)**

**a. "Old" accounts prior to 01/01/2020**

A new minor issue was discovered, specifically related to Medicare payments for January 2020. It appears that no EOB was received by EDA or Wittman for that month and neither agency can currently access information for that month. PS will follow up with Wittman.

**F. Update on Tulare County Posting Plan/COVID-19 response (informational only)**

**a. Progress report (information only)**

Covered under TCCAD report

**NEW BUSINESS**

**A. Introduction of District 1 Supervisor Larry Micari**

Mr. Micari unable to attend meeting. Postponed to March meeting.

**B. Reports from District Accountant**

**a. Monthly Income State: February 2021**

**b. Profit and Loss Summary: February 2021**

The report was presented. Ms. Hood was unable to attend.

**C. Vehicle status report (informational only)**

**a. Presentation of purchase options for vehicles (if available)**

PS noted that one vehicle is out at Future Ford for warranty work on the transmission. Other vehicles are available and in service.

**BOARD MEMBER REPORTS AND REQUESTS FOR AGENDA ITEMS**

**REPORTS FROM THE DISTRICT MANAGER (INFORMATIONAL ONLY)**

No new information to report on Three Rivers.

PS noted that the first three months of the year showed really low transport numbers, averaging almost 20% below normal. Transport ratios were also lower than desirable. EDA is now working on filling a recently-vacated Full-Time medic position.

**PUBLIC COMMENT REGARDING CLOSED SESSION**

A. No public comments

**CLOSED SESSION – 06:06pm**

**A. Conference with Labor Negotiator pursuant to Government Code Section 54957.6**

Agency Designated Representatives: District Manager

Employee Organization: TEAMSTERS LOCAL #517

**B. Public Employee Performance Evaluation (Government Code Section 54957)**

Title: District Manager

**RECONVENE TO OPEN SESSION; REPORT FROM CLOSED SESSION, IF ANY –  
07:10pm**

No Reportable Actions

**ADJOURNMENT**

Motion to adjourn (MR) seconded (DM) at 7:12pm. 3-0-1.

**Next Regular Meeting: Thursday, March 22, 2021, 5:30pm**

**MINUTES CERTIFICATION**

I, Diana Mendez, Board Secretary, Exeter District Ambulance, do hereby declare under penalty of perjury that the above minutes are a true depiction of all actions taken at the Board meeting held on the first date above at Meeting Room 302 E. Palm Street, Exeter, CA.

Date: March 22, 2021

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Diana Mendez  
Board Secretary



Arrivals By Zone

03/01/2021 to 03/31/2021

Metro		Priority 1 & 2			Priority 3			Priority 4			Total
		Late Call	On Time	Average	Late Call	On Time	Average	Late Call	On Time	Average	
Dinuba	AAV		2	00:03:18		4	00:07:19				00:05:59
	DFD	7	97	00:04:50		93	00:06:20				00:05:32
	LSA				1		00:20:26				00:20:26
	OOA	2		00:13:11	2	3	00:20:29				00:18:24
	<b>Total</b>	00:12:41	00:04:15	00:04:57	00:29:08	00:06:32	00:07:12				00:06:03
Visalia	AAV	68	619	00:06:04	8	578	00:08:18	2	9	00:09:09	00:07:07
	DFD		1	00:04:41		3	00:13:05				00:10:59
	EDA	2	2	00:07:13							00:07:13
	LSA		11	00:04:40		7	00:08:14				00:06:03
	<b>Total</b>	00:13:24	00:05:14	00:06:03	00:25:59	00:08:05	00:08:19	00:22:02	00:06:17	00:09:09	00:07:07
Exeter	AAV	2	2	00:08:58		4	00:12:32				00:10:45
	EDA	7	73	00:06:17	2	63	00:08:54				00:07:27
	IMP				1		00:22:26				00:22:26
	<b>Total</b>	00:12:48	00:05:39	00:06:25	00:26:30	00:08:32	00:09:18				00:07:43
Tulare	AAV	1	2	00:08:37					1	00:03:53	00:07:26
	IMP	1	9	00:06:35		3	00:09:05				00:07:10
	LSA	18	319	00:04:54		204	00:07:07		15	00:06:13	00:05:45
	OOA				1		00:22:11				00:22:11
	<b>Total</b>	00:13:22	00:04:28	00:04:59	00:22:11	00:07:09	00:07:13		00:06:04	00:06:04	00:05:49
Lindsay	EDA	3	14	00:06:46		11	00:08:07				00:07:18
	IMP	1	35	00:05:33	1	33	00:07:40				00:06:34
	LSA		2	00:03:18		6	00:05:49				00:05:11
	<b>Total</b>	00:12:00	00:05:22	00:05:51	00:37:47	00:06:56	00:07:32				00:06:40
Porterville	EDA					1	00:04:55				00:04:55
	IMP	22	287	00:05:45	7	247	00:07:45		14	00:04:26	00:06:36
	LSA	1	5	00:05:12		2	00:08:35				00:06:02
	<b>Total</b>	00:12:51	00:05:11	00:05:45	00:22:42	00:07:20	00:07:45		00:04:26	00:04:26	00:06:36
<b>Total</b>	00:13:10	00:05:01	00:05:42	00:25:49	00:07:38	00:07:58	00:22:02	00:05:32	00:06:20	00:06:42	

This report shows priority 1 to priority 4 arrivals by zone broken out by company. It separates late calls and on time calls and shows the average response time by priority. Page one is the metro area, page 2 is rural areas, and page 3 is all arrivals in all zones totaled by company. The first chart on page 3 puts the totals into percentages, and the second chart shows the totals.

Arrivals By Zone

03/01/2021 to 03/31/2021

Rural		Priority 1 & 2			Priority 3			Total
		Late Call	On Time	Average	Late Call	On Time	Average	
Dinuba	AAV	1	5	00:14:14	1	2	00:18:08	00:15:32
	DFD	1	79	00:10:09	2	83	00:14:39	00:12:28
	EDA					2	00:15:58	00:15:58
	OOA		2	00:11:18		2	00:09:43	00:10:30
	<b>Total</b>	00:23:36	00:10:09	00:10:28	00:32:41	00:14:05	00:14:41	00:12:37
Visalia	AAV	1	25	00:10:55	1	29	00:14:08	00:12:39
	EDA		2	00:09:03		1	00:14:08	00:10:44
	IMP		1	00:12:46				00:12:46
	LSA	1	1	00:10:38		1	00:08:41	00:09:59
	OOA	1	1	00:14:49				00:14:49
	<b>Total</b>	00:23:18	00:09:52	00:11:05	00:34:17	00:13:19	00:13:58	00:12:30
WoodLake/ Badger	AAV	2	28	00:08:51		19	00:09:44	00:09:12
	EDA		22	00:06:36		16	00:11:29	00:08:40
	<b>Total</b>	00:23:02	00:07:18	00:07:54		00:10:32	00:10:32	00:08:58
Three Rivers	AAV	1		00:28:03	2	2	00:29:26	00:29:09
	EDA	3	1	00:27:11		1	00:29:08	00:27:34
	<b>Total</b>	00:29:14	00:19:51	00:27:21	00:36:02	00:24:56	00:29:22	00:28:22
Exeter	AAV		1	00:12:37				00:12:37
	EDA		9	00:10:23		9	00:11:37	00:11:00
	IMP		1	00:09:47		1	00:09:09	00:09:28
	<b>Total</b>		00:10:32	00:10:32		00:11:22	00:11:22	00:10:56
Tulare	IMP		3	00:03:41		1	00:23:15	00:08:34
	LSA	1	14	00:10:55	1	10	00:17:23	00:13:39
	<b>Total</b>	00:26:59	00:08:42	00:09:43	00:38:25	00:16:00	00:17:52	00:12:58
Pixley	AAV					1	00:06:13	00:06:13
	LSA	6	52	00:10:14		42	00:12:15	00:11:05
	OOA	1		00:21:41				00:21:41
	<b>Total</b>	00:23:09	00:08:43	00:10:25		00:12:06	00:12:06	00:11:08
Lindsay	EDA		16	00:08:05		5	00:10:22	00:08:37
	IMP		19	00:08:34	2	14	00:15:10	00:11:35
	LSA		1	00:01:54	1	1	00:23:13	00:16:07
	<b>Total</b>		00:08:10	00:08:10	00:40:00	00:11:03	00:14:50	00:10:46
Porterville	IMP	12	63	00:13:43	2	30	00:18:36	00:15:11
	LSA		2	00:16:06				00:16:06
	OOA	1	4	00:11:35		1	00:17:11	00:12:31
	<b>Total</b>	00:23:49	00:11:44	00:13:39	00:35:27	00:17:28	00:18:33	00:15:03
<b>Total</b>	00:24:20	00:09:35	00:10:49	00:36:08	00:13:29	00:14:26	00:12:21	

This report shows priority 1 to priority 4 arrivals by zone broken out by company. It separates late calls and on time calls and shows the average response time by priority. Page one is the metro area, page 2 is rural areas, and page 3 is all arrivals in all zones totaled by company. The first chart on page 3 puts the totals into percentages, and the second chart shows the totals.

	Priority 1 & 2			Priority 3			Priority 4			Total
	Late Calls	On Time	Total	Late Calls	On Time	Total	Late Calls	On Time	Total	
AAV	10.0%	90.0%	100.0%	1.8%	98.2%	100.0%	16.7%	83.3%	100.0%	100.0%
DFD	4.3%	95.7%	100.0%	1.1%	98.9%	100.0%				100.0%
EDA	9.7%	90.3%	100.0%	1.8%	98.2%	100.0%				100.0%
IMP	7.9%	92.1%	100.0%	3.8%	96.2%	100.0%		100.0%	100.0%	100.0%
LSA	6.2%	93.8%	100.0%	1.1%	98.9%	100.0%		100.0%	100.0%	100.0%
OOA	41.7%	58.3%	100.0%	33.3%	66.7%	100.0%				100.0%
<b>Total</b>	<b>8.4%</b>	<b>91.6%</b>	<b>100.0%</b>	<b>2.2%</b>	<b>97.8%</b>	<b>100.0%</b>	<b>4.9%</b>	<b>95.1%</b>	<b>100.0%</b>	<b>100.0%</b>

	Priority 1 & 2			Priority 3			Priority 4			Total
	Late Calls	On Time	Total	Late Calls	On Time	Total	Late Calls	On Time	Total	
AAV	76	684	760	12	639	651	2	10	12	1,423
DFD	8	177	185	2	179	181				366
EDA	15	139	154	2	109	111				265
IMP	36	418	454	13	329	342		14	14	810
LSA	27	407	434	3	273	276		15	15	725
OOA	5	7	12	3	6	9				21
<b>Total</b>	<b>167</b>	<b>1,832</b>	<b>1,999</b>	<b>35</b>	<b>1,535</b>	<b>1,570</b>	<b>2</b>	<b>39</b>	<b>41</b>	<b>3,610</b>

This report shows priority 1 to priority 4 arrivals by zone broken out by company. It separates late calls and on time calls and shows the average response time by priority. Page one is the metro area, page 2 is rural areas, and page 3 is all arrivals in all zones totaled by company. The first chart on page 3 puts the totals into percentages, and the second chart shows the totals.



**EXETER DISTRICT AMBULANCE**  
**Balance Sheet**  
 As of March 31, 2021

	<u>Mar 31, 21</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
1004 · Bank of Sierra Checking	179,728.53
1006 · Bank of Sierra Money Market	6,005.64
1005 · LAIF	177,231.02
1030 · Petty Cash	150.00
<b>Total Checking/Savings</b>	<u>363,115.19</u>
<b>Accounts Receivable</b>	
1200 · Account Receivable	1,039,111.15
1210 · Allowance for Bad Debt	-117,000.00
<b>Total Accounts Receivable</b>	<u>922,111.15</u>
<b>Other Current Assets</b>	
1200-05 · Accrued Interest	644.33
1400 · Prepaid Expenses	7,622.92
<b>Total Other Current Assets</b>	<u>8,267.25</u>
<b>Total Current Assets</b>	<u>1,293,493.59</u>
<b>Fixed Assets</b>	
<b>1500 · Fixed Assets</b>	
1450.0 · Other Asset - Grant Equipment	5,145.45
1500-05 · Land	141,820.00
1500-10 · Buildings and Improvements	505,359.66
1500-20 · Vehicles & Medical Equipment	738,404.01
1500-30 · Office Equipment & Fixtures	71,522.86
<b>Total 1500 · Fixed Assets</b>	<u>1,462,251.98</u>
1600 · Allowance for Depreciation	-1,165,289.43
<b>Total Fixed Assets</b>	<u>296,962.55</u>
<b>Other Assets</b>	
1700.0 · Deferred Outflows of Resources	308,006.70
<b>Total Other Assets</b>	<u>308,006.70</u>
<b>TOTAL ASSETS</b>	<u><u><b>1,898,462.84</b></u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
2000 · Accounts Payable	37,484.85
<b>Total Accounts Payable</b>	<u>37,484.85</u>
<b>Other Current Liabilities</b>	
2160 · Accrued Expenses	21,270.16
2100 · Payroll Liabilities	
2100-20 · Federal PR Taxes	-385.30
2100-50 · Union Dues	-1,052.00
2100 · Payroll Liabilities - Other	-187.49
<b>Total 2100 · Payroll Liabilities</b>	<u>-1,624.79</u>
2150 · Accrued Vacation, Sick Pay	33,913.37
<b>Total Other Current Liabilities</b>	<u>53,558.74</u>
<b>Total Current Liabilities</b>	<u>91,043.59</u>
<b>Long Term Liabilities</b>	
2211 · Net Pension Liability	505,066.96

**Balance Sheet**

As of March 31, 2021

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	<u>Mar 31, 21</u>
2900.0 · Deferred inflows of Resources	103,766.00
Total Long Term Liabilities	608,832.96
Total Liabilities	699,876.55
Equity	
33000 · Reserve for Contingencies	52,500.00
32000 · Unrestricted Net Assets	922,073.98
Net Income	224,012.31
Total Equity	1,198,586.29
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>1,898,462.84</u></b>

**EXETER DISTRICT AMBULANCE**  
**Profit & Loss Prev Year Comparison**  
**July 2020 through March 2021**

	Jul '20 - Mar 21	Jul '19 - Mar 20
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
4010 · Services Revenue		
5030 · Other Charge Write-off	-1,719,321.76	-1,103,820.98
5020 · Contractual Write-Off	-1,839,084.38	-2,176,630.91
4010-10 · Revenue Adjustment	13,555.46	-263,549.76
4010 · Services Revenue - Other	5,348,788.49	5,266,137.68
<b>Total 4010 · Services Revenue</b>	<b>1,803,937.81</b>	<b>1,722,136.03</b>
4015 · Bad Debt Recovery	9.10	7,435.28
4020 · Miscellaneous Income		
4020-20 · Interest Income	1.85	141.02
4020-40 · Other Income	317,097.26	17,464.65
<b>Total 4020 · Miscellaneous Income</b>	<b>317,099.11</b>	<b>17,605.67</b>
4030 · Tax Revenue	186,289.35	179,645.91
4040 · Overpayments	-4,543.65	-9,225.30
<b>Total Income</b>	<b>2,302,791.72</b>	<b>1,917,597.59</b>
<b>Cost of Goods Sold</b>		
5040 · Bad Debt Expense	284,209.84	131,175.83
<b>Total COGS</b>	<b>284,209.84</b>	<b>131,175.83</b>
<b>Gross Profit</b>	<b>2,018,581.88</b>	<b>1,786,421.76</b>
<b>Expense</b>		
5050 · Refunds	9,949.00	30.00
6805 · Special District Expenses	91,009.80	81,326.83
5065 · Bank service charge	4,185.04	3,161.76
6200 · Communications		
6200-10 · Dispatch	80,855.13	69,901.99
6200-30 · Telephone	7,775.14	7,242.12
6200 · Communications - Other	4,487.50	2,924.56
<b>Total 6200 · Communications</b>	<b>93,117.77</b>	<b>80,068.67</b>
6270 · Fines and Assessments	0.00	1,425.00
6300 · Fuel & Oil	38,079.31	47,179.99
6400 · Insurance		
6400-10 · General Liability Insurance	42,188.30	37,799.75
6400-20 · Health Insurance	147,132.34	92,296.12
6400-40 · Worker's Compensation Insurance	72,622.30	31,814.33
6400-50 · AFLAC Insurance	543.32	1,388.62
<b>Total 6400 · Insurance</b>	<b>262,486.26</b>	<b>163,298.82</b>
6500 · Maintenance		
6500-10 · Buildings and Grounds	6,661.46	5,028.70
6500-20 · Computers and Equipment	7,553.17	8,921.28
6500-30 · Vehicle Maintenance	56,302.41	67,840.51
<b>Total 6500 · Maintenance</b>	<b>70,517.04</b>	<b>81,790.49</b>
6510 · Memberships	794.00	790.00
6520 · Miscellaneous	0.00	0.00
6530 · Office Expense	19,417.38	20,718.34
6580 · Other Direct Employee Costs	212.86	0.00
6600 · Professional Services		
6600-50 · Billing Service	59,702.25	9,168.80
6600-40 · Consulting Services	0.00	499.00
6600-10 · Accounting Services	17,193.00	33,793.75
6600-20 · Legal Services	28,182.50	6,060.00
6600 · Professional Services - Other	9,000.00	9,000.00
<b>Total 6600 · Professional Services</b>	<b>114,077.75</b>	<b>58,521.55</b>

**EXETER DISTRICT AMBULANCE**  
**Profit & Loss Prev Year Comparison**  
**July 2020 through March 2021**

	Jul '20 - Mar 21	Jul '19 - Mar 20
6650 · Publications and Legal Notices	467.50	341.00
6700 · Payroll Expenses		
6700-50 · Pension Expense-GASB 68	700.00	700.00
6700-20 · Regular Wages	873,652.05	885,263.64
6700-30 · Payroll Taxes	26,749.15	26,630.32
6700-40 · PERS - Company Contribution	106,180.13	101,759.06
6700 · Payroll Expenses - Other	852.20	922.50
<b>Total 6700 · Payroll Expenses</b>	<b>1,008,133.53</b>	<b>1,015,275.52</b>
6800 · Rents	13,123.83	18,488.61
6810 · Service and Supplies		
6810-10 · Medical Supplies	48,356.35	31,391.29
6810 · Service and Supplies - Other	90.00	470.00
<b>Total 6810 · Service and Supplies</b>	<b>48,446.35</b>	<b>31,861.29</b>
6820 · Training/Seminars and Supplies	3,245.95	3,055.56
6830 · Travel and Transportation	0.00	0.00
6850 · Uniform Allowance	3,947.89	6,946.83
6900 · Utilities		
6900-10 · Gas and Electric	11,938.31	9,962.05
6900-20 · Water and Sewer	1,420.00	1,095.88
<b>Total 6900 · Utilities</b>	<b>13,358.31</b>	<b>11,057.93</b>
<b>Total Expense</b>	<b>1,794,569.57</b>	<b>1,625,338.19</b>
<b>Net Ordinary Income</b>	<b>224,012.31</b>	<b>161,083.57</b>
<b>Net Income</b>	<b>224,012.31</b>	<b>161,083.57</b>



## EXETER DISTRICT AMBULANCE

302 E. Palm  
Exeter, CA 93221

Phone: 559-594-5250  
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### DISTRICT MANAGER'S REPORT

District Board Meeting April 22<sup>nd</sup>, 2021

#### OPERATIONS

- Daily Call Summary through year-end 20/21
- By comparison with last year:

	Calls		Response		Response Ratio		Transports		Trans/Resp Ratio		Units per day		Trans/Unit/Day	
	19/20	20/21	19/20	20/21	19/20	20/21	19/20	20/21	19/20	20/21	19/20	20/21	19/20	20/21
July	391	374	347	339	88.75%	90.64%	272	236	78.39%	69.62%	3.20	2.93	2.74	2.60
August	427	417	379	380	88.76%	91.13%	300	271	79.16%	71.32%	3.26	3.19	2.97	2.74
September	374	446	327	405	87.43%	90.81%	249	260	76.15%	64.20%	3.13	3.36	2.65	2.58
October	347	376	317	336	91.35%	89.36%	255	235	80.44%	69.94%	3.23	3.06	2.63	2.48
November	306	426	280	379	91.50%	88.97%	205	273	73.21%	72.03%	3.17	3.07	2.16	2.96
December	349	461	318	422	91.12%	91.54%	216	294	67.92%	69.67%	3.13	3.10	2.23	3.06
January	387	399	336	358	86.82%	89.72%	240	214	71.43%	59.78%	3.32	3.23	2.33	2.14
February	357	300	325	271	91.04%	90.33%	222	184	68.31%	67.90%	3.34	3.04	2.29	2.16
March	364	306	317	266	87.09%	86.93%	196	197	61.83%	74.06%	3.32	3.16	1.90	2.01
April	324		291		89.81%		175		60.14%		2.79		2.09	
May	339		303		89.38%		197		65.02%		3.00		2.12	
June	376		343		91.22%		218		63.56%		3.30		2.20	

- Staffing
  - One Medic out with a long-term injury.
  - We are down one Full Time Paramedic position.
  - We have 4 Per Diem Medics, and 5 Per Diem EMTs.
- Vehicles and Communications Equipment
  - Unit 310 is still at Future Ford for warranty transmission replacement
  - Unit 210 is out of service and will be decommissioned.
  - Unit 211 requires a new motor. All other units are operational and available.

#### OPERATIONAL PERFORMANCE

March was clearly a poor month for transports, following the trend of the prior two months. The only good news is that April is showing an apparent return to normal-year numbers, at least in the early reporting. We continue to work on addressing chute times, now aided by the better performance of the AVL on our primary units. We are also following-up quickly with crews on issues with arrival times in order to stay ahead of the compliance requirement.

#### SCHEDULING

We continue to operate at a 56-hour average workweek with 3 full time rigs scheduled.

#### COMPLIANCE

Compliance tracking resumed as of April 1<sup>st</sup>. We are thus far, apparently, still within compliance requirements, although we have not yet submitted all our appeals.



## **EXETER DISTRICT AMBULANCE**

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Exeter, CA 93221**

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### **THREE RIVERS COMMUNITY SOLUTION**

No change for Three Rivers.

We continue to use Woodlake as our primary rural station, shared with AAV. We are looking into the possible issue of extended arrivals to parts of Three Rivers as a result of dispatching from Woodlake.

### **SYSTEM STATUS MANAGEMENT**

We are watching our response performance as a result of our change in posting. There are some issues with call volume and still a little confusion about when calls are assigned in border areas. These are all being addressed. It is clear we will need to vastly improve our conversion ratio of transports to responses to remain viable.