



AGENDA
Exeter District Ambulance
Governing Board
REGULAR MEETING

302 E. Palm St., Exeter, CA 93221
 Monday, February 22, 2021, 5:30 pm

President	Adam Pfenning
Vice President	VACANT
Secretary	Diana Mendez
Board Member	Bobby Martinez
Board Member	Marilyn Rankin

The Exeter District Ambulance Board of Director welcomes you to its meeting and encourages you to participate. This agenda contains a brief general description of each item that will be considered by the Board.

NOTE: THE REGULAR BOARD OF DIRECTORS MEETING OF FEBRUARY 22, 2021, WILL BE CONDUCTED BY TELECONFERENCE PER PROVISIONS OF EXECUTIVE ORDERS N-25-20 AND N-29-20 ISSUED BY THE GOVERNOR'S OFFICE

To ensure that the District meets Executive Orders N-25-20 and N-29-20 and the Brown Act and to minimize the spread of the COVID-19 virus, Members of the Board of Directors and staff intend to participate in the meeting by telephone.

- Members of the public may participate in the meeting remotely by calling +1 (872) 240-3311 and entering Passcode 936-075-205 at the prompt. Comments may also be submitted by email prior to the meeting at manager@edaems.com.
- Every effort will be made to read email comments into the record, but repetitive comments may not be read due to time constraints.

Exeter District Ambulance thanks you in advance for taking all precautions to prevent the spreading the COVID-19 virus.

OPENING

- A. Call to Order
- B. Roll Call
- C. Pledge of Allegiance

AGENDA APPROVAL

PUBLIC FORUM/REQUEST TO ADDRESS TO BOARD (NON-AGENDA ITEMS)

This portion of the meeting is reserved for the members of the public to address the Board on items that are not on the Agenda and are within the subject matter jurisdiction of the board. Each person will be granted three (3) minutes to address the Board and overall public comments will be limited to thirty (30) minutes total. The Board is prohibited by law from taking any action on matters discussed that are not on the Agenda. When addressing the Board, speakers are requested to come forward, state your name and address, and then proceed with your comments. All speakers are requested to wait until recognized by the Board President.

CONSENT CALENDAR

Matters listed under the Consent Calendar are considered to be routine and will be enacted by one motion and one vote. There will be no separate discussion of these items. For any discussion of an item; it will be enacted at the request of any member of the Board and made a part of the regular agenda.

- A. Approval of Meeting Minutes January 25, 2020
- B. Approval of Collections/Write Offs

PUBLIC HEARINGS

- None

Members of the public wishing to address the Board on these items should raise their hand when the Agenda item is called, and the President will recognize you at that time. You will have three minutes to comment.

UNFINISHED BUSINESS

- A. TCCAD Report
- B. Board Member summary biographic information
- C. Woodlake update
- D. Update on Transition to Wittman Enterprises billing (informational only)
 - 1. "Old" accounts prior to 01/01/2020
- E. Update on Tulare County Posting Plan/COVID-19 response
 - 1. Progress report (information only)

NEW BUSINESS

- A. Introduction of District 1 Supervisor Larry Micari
- B. Presentation of Audit Report – Adair Evans
- C. Reports from District Accountant (informational only)
 - 1. Monthly Income Statement: January 2021
 - 2. Profit and Loss Summary: January 2021
- D. Vehicle status report (informational only)
 - 1. Presentation of purchase options for vehicles (if available)

BOARD MEMBER REPORTS AND REQUESTS FOR AGENDA ITEMS

REPORTS FROM THE DISTRICT MANAGER (INFORMATIONAL ONLY)

- A. District Operations
- B. Compliance Update
- C. Three Rivers Update

PUBLIC COMMENT REGARDING CLOSED SESSION

This portion of the meeting is reserved for persons desiring to address the Board on an item to be considered in Closed Session. Speakers should limit their comments to three (3) minutes.

CLOSED SESSION

- A. Conference with Labor Negotiator pursuant to Government Code Section 54957.6
 Agency Designated Representatives: District Manager
 Employee Organization: TEAMSTERS LOCAL #517
- B. Public Employee Performance Evaluation (Government Code Section 54957)
 Title: District Manager

RECONVENE TO OPEN SESSION; REPORT FROM CLOSED SESSION, IF ANY

ADJOURNMENT**Next Regular Meeting: March 22, 2021**

Agenda packets are available for review 72 hours prior to the meeting at the District Office. Office hours are Monday to Friday 8 AM to 5 PM, excluding holidays.

Any documents/writings provided to a majority of the Board less than 72 hours before the Regular Meeting regarding an item on this agenda will be made available for public inspection during normal business hours at the District Office located at 302 E. Palm Street, Exeter, CA 9322.

In compliance with the American with Disabilities Act (ADA), if you need special assistance to participate at this meeting, please contact the District Office at (559) 594-5250 during normal business hours as listed above. Notification of 48 hours prior to the meeting will enable the District to make reasonable arrangements to ensure accessibility to this meeting.



MINUTES
Exeter District Ambulance
Governing Board
REGULAR MEETING

District Office Meeting Room
 302 E. Palm St., Exeter, CA 93221
 Monday, January 25, 2021, 5:30pm

President	Adam Pfenning
Vice President	VACANT
Secretary	Diana Mendez
Board Member	Bobby Martinez
Board Member	Marilyn Rankin

Present Adam Pfenning (AP) - phone, Diana Mendez (DM), Bobby Martinez (BM), Marilyn Rankin (MR) - phone

Also Present District Manager Peter Sodhy (PS), District Accountant Debbie Hood (DH)

OPENING

- Call to Order – Mr. Pfenning at 5:30pm
Mr. Pfenning requested that Ms. Mendez run the meeting as his data connection was unstable and there was a possibility that he may drop off the link.
- Roll Call – Ms. Mendez

AGENDA APPROVAL

BM moved, MR 2nd. 4-0-0.

PUBLIC FORUM/REQUEST TO ADDRESS TO BOARD (NON-AGENDA ITEMS)

- None

CONSENT CALENDAR

A. Approval of Meetings Minutes December 28, 2020

A motion was made (BM) which was seconded (MR). 4-0-0.

B. Approval of Collections/Write-Offs

Not available.

PUBLIC HEARINGS

- None

UNFINISHED BUSINESS

A. TCCAD Report

a. Presentation of county-wide posting 6-month data report if available.

PS presented a summary received from AAV data for the six-month period June 1 through November 30, 2020. The essential information shows LifeStar out-of-zone posting the most frequently in total numbers, followed by Exeter, and then Imperial. Averaged per scheduled vehicle, Exeter units post more frequently, followed by LifeStar, and then Imperial.

Doug Woods presented a similar report generated by Daniel Schultz of LifeStar, which covered the period July 1 through December 31, 2020. While this report different slightly in detail numbers, the overall result was the same in that LifeStar had the highest total number of out-of-zone post moves, followed by Exeter, and then Imperial. Since this report was originally email directly to the board and not copied to the Manager, no copies were available for detailed

comparison of the reports at the meeting.

B. Report of new Board members and areas represented (information only)

PS reviewed the current status of the newly-appointed Board Members as:

Mr. Juan Martinez, representing District 1, for a Full Term

Ms. Marilyn Rankin, representing District 5, for a Full Term

Ms. Diana Mendez, representing District 4, for a Full Term

NEW BUSINESS

A. Reports from District Accountant

a. Monthly Income State: December 2020

b. Profit and Loss Summary: December 2020

Ms. Hood noted that the Financial Reports were only just produced on the day of this meeting as she was waiting for the month close revenue numbers from Wittman. Ms. Hood noted that the audit has wrapped up and she expects presentation of the audited financials by the next meeting. For the period July through December, she noted that the COVID relief funding was a huge help that kept us solvent through this difficult period. Ms. Hood went on to say that the A/R as presented by Wittman is, in her opinion, too high or overstated, representing only the total amount that is being billed, and not a realistic estimation of what we can expect to bring in. As such, she is working with the auditor to provide an adjustment to reflect more realistic expectations.

B. Update on Transition to Wittman Enterprises billing (informational only)

a. "Old" accounts prior to 01/01/2020

PS has worked with Wittman, Linda Aversa, and others to bring all old accounts up to date. This resulted in about 260 accounts that should be brought over to Wittman. The hold up is that Wittman requires all the detail of each account to be transferred, which is something that the user interface of Nomis cannot produce. PS contacted Donna at AAF to assist but they do not currently have the developer/programmer time available. PS is working with Wittman to determine if there is an alternative method.

C. Update on Tulare County Posting Plan/COVID-19 response (informational only)

a. Progress report (information only)

The reports were presented earlier in this meeting. The revised posting plan with limited out-of-zone posts has just been put into effect. The initial observation is that the total number of post moves has dropped significantly. There have not been significant issues encountered but this is still only the first week of implementation. In addition, PS has been meeting with AAV to clarify some details about mutual coverage between AAV and EDA. The crews appear to be cautiously optimistic and the overall plan. PS suggested that EDA might want to consider carefully expanding the number of units on specific days so as to provide appropriate coverage, especially on days we are primarily responsible for Lindsay. The board noted this was an operational decision but recommended it be carefully considered in light of costs and projected additional revenue.

b. Consider TCHHS partnership to open Vaccination POD

PS explained that TCHHS was opening opportunities for individual organizations to provision and run their own vaccination PODs. PS was concerned about the

potential burden on staffing and also a possibility of unplanned expense. At this time, the board agreed that EDA is not in a position to commit to such an activity.

- D. Request for funding for furniture replacement**
 - a. Consider approval of cost to replace broken sofa and recliners**
PS reported that several common-usage pieces of furniture have broken or are completely worn out and are in need of replacement. These include a full sectional and two recliners for the Exeter station, two recliners for Lindsay, and one recliner for Woodlake. Based on a quick price check of local sources, PS requested up to \$3,000 to cover the expected cost of full replacement. BM moved, AP 2nd. 4-0-0.
- E. Vehicle status report (informational only)**
 - a. Presentation of purchase options for vehicles (if available)**

BOARD MEMBER REPORTS AND REQUESTS FOR AGENDA ITEMS

BM suggested a follow-up discussion with the City of Woodlake to move the redistricting suggestion forward and to explore the idea of Woodlake sponsoring the remount of 211. Request that contact be made with the City Manager, Ramon Lara.

MR requested that an outline bio of each Board Member would be helpful. PS will send a draft sample for each member to complete.

REPORTS FROM THE DISTRICT MANAGER (INFORMATIONAL ONLY)

No new information to report on Three Rivers.

In general, December was a very good month as far as transport volume. January, however, with the use of Policy 571 "Assess and Refer" to reduce the strain on ER facilities, has shown a dramatic drop in transport numbers.

Focus has been placed on meeting with crews to flesh out and eventually put in place the revised posting plan.

PUBLIC COMMENT REGARDING CLOSED SESSION

- A. No public comments

CLOSED SESSION – 07:16pm

A. Conference with Labor Negotiator pursuant to Government Code Section 54957.6

Agency Designated Representatives: District Manager

Employee Organization: TEAMSTERS LOCAL #517

B. Public Employee Performance Evaluation (Government Code Section 54957)

Title: District Manager

RECONVENE TO OPEN SESSION; REPORT FROM CLOSED SESSION, IF ANY – 07:56pm

No Reportable Actions

ADJOURNMENT

Motion to adjourn (BM) seconded (MR) at 7:58pm. 4-0-0.

Next Regular Meeting: Thursday, February 22, 2021, 5:30pm

MINUTES CERTIFICATION

I, Diana Mendez, Board Secretary, Exeter District Ambulance, do hereby declare under penalty of perjury that the above minutes are a true depiction of all actions taken at the Board meeting held on the first date above at Meeting Room 302 E. Palm Street, Exeter, CA.

Date: February 22, 2021

Diana Mendez
Board Secretary

Closing Balance Summary for Period 202101

Exeter District Ambulance

<None>

Previous Balance Forward	\$1,011,756.75
Charges in Period	\$545,354.37
Credits in Period	\$468,898.90
Charge Adjustments	\$6,567.46
Credit Adjustments	\$67,121.67
Misc Adjustments	\$0.00
Balance Forward for <None>	\$1,027,658.01

Totals for Exeter District Ambulance:

Previous Balance Forward	\$1,011,756.75
Charges in Period	\$545,354.37
Credits in Period	\$468,898.90
Charge Adjustments	\$6,567.46
Credit Adjustments	\$67,121.67
Misc Adjustments	\$0.00
Total Balance Forward	\$1,027,658.01

Charge Summary for Period 202101

RescueNet™

Exeter District Ambulance: <None>

<u>Charge Type/Charge Description</u>	<u>Quantity</u>	<u>Amount</u>
Base Rate		
Conversion Charge	1	\$1.00
ALS1 Exeter	113	\$227,921.00
ALS2 Exeter	2	\$5,898.00
BLSE1 Exeter	98	\$167,256.60
Assessment at Scene Exeter	27	\$14,688.00
Totals for Base Rate:	241	\$415,764.60
Mileage		
Mileage Exeter	2899	\$129,589.77
Totals for Mileage:	2899	\$129,589.77
Totals for <None>:		\$545,354.37

Totals for Exeter District Ambulance

Base Rate	\$415,764.60
Mileage	\$129,589.77
Total	\$545,354.37
Total Overall Charges	\$545,354.37

Ticket Survey Summary Report (Trip Date)

Date of Service	Number of Trips	Total Charges
01/01/21	9	\$ 18,674.32
01/02/21	9	\$ 21,700.54
01/03/21	9	\$ 21,073.60
01/04/21	10	\$ 20,927.35
01/05/21	6	\$ 13,719.00
01/06/21	5	\$ 9,642.70
01/07/21	7	\$ 15,598.80
01/08/21	8	\$ 17,287.62
01/09/21	8	\$ 19,442.66
01/10/21	10	\$ 19,809.85
01/11/21	11	\$ 29,841.10
01/12/21	7	\$ 17,752.70
01/13/21	5	\$ 11,857.72
01/14/21	8	\$ 12,853.84
01/15/21	8	\$ 16,454.33
01/16/21	6	\$ 15,635.90
01/17/21	12	\$ 28,480.38
01/18/21	9	\$ 22,802.90
01/19/21	9	\$ 20,045.50
01/20/21	8	\$ 20,008.12
01/21/21	10	\$ 25,412.40
01/22/21	5	\$ 14,463.73
01/23/21	9	\$ 20,086.87
01/24/21	3	\$ 6,145.10
01/25/21	9	\$ 17,094.80
01/26/21	6	\$ 15,020.50
01/27/21	5	\$ 12,207.11
01/28/21	11	\$ 21,907.31
01/29/21	8	\$ 17,357.27
01/30/21	6	\$ 11,958.05
01/31/21	5	\$ 10,092.30

Grand Total Ticket Count

241

Grand Total Charges

\$ 545,354.37

Exeter District Ambulance

<None>

<u>Charge Type</u>	<u>Count</u>	<u>Dollars</u>
Base Rate		
ALS1 Exeter	113	\$227,921.00
ALS2 Exeter	2	\$5,898.00
Assessment at Scene Exeter	27	\$14,688.00
BLSE1 Exeter	98	\$167,256.60
Conversion Charge	1	\$1.00
Mileage		
Mileage Exeter	2,899	\$129,589.77
Total for <None>	3,140	\$ 545,354.37

Grand Total for Exeter District Ambulance

3,140	\$ 545,354.37
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Charge Adjustments Summary for Period 202101

Exeter District Ambulance: <None>

<u>Charge Type/Charge Description</u>	<u>Quantity</u>	<u>Amount</u>
Base Rate		
ALS1 Exeter	2	\$3,916.60
BLSE1 Exeter	1	\$1,657.00
Totals for Base Rate:	3	\$5,573.60
Mileage		
Mileage Exeter	23	\$993.86
Totals for Mileage:	23	\$993.86
Totals for <None>:		\$6,567.46

Totals for Exeter District Ambulance

Base Rate	\$5,573.60
Mileage	\$993.86
Total	\$6,567.46
Total Overall Charges	\$6,567.46

Exeter District Ambulance: <None>

<u>Payor Type/Credit Description</u>	<u>Quantity</u>	<u>Amount</u>
<None>		
Medicare		
Contractual Allow-Medicare	170	\$161,056.74
Manual Contractual Allow-MCARE	31	\$12,104.67
Total for Contractual Allowance:	201	\$173,161.41
Payment-Check	12	\$5,175.37
Payment-Credit Card	32	\$11,086.01
Payment/Electronic Transfer	132	\$25,918.00
Total for Payment:	176	\$42,179.38
Total for Medicare:	377	\$215,340.79
Medicaid		
Contractual Allow-Medicaid/Cal	121	\$124,649.01
Manual Contractual Allow-MCAID	46	\$1,368.07
MediCal Crossover Write Down	52	\$5,774.69
Total for Contractual Allowance:	219	\$131,791.77
Payment-Check	12	\$1,437.44
Payment-Check QAF	44	\$15,871.22
Payment-Check QAF Supplemental	2	\$36.64
Payment/Electronic Transfer	4	\$10,280.40
Total for Payment:	62	\$27,625.70
Interest Received	1	(\$15.00)
Total for Revenue Adjustment:	1	(\$15.00)
Total for Medicaid:	282	\$159,402.47
Insurance		
Manual Contractual Allowance	1	\$1,697.37
Total for Contractual Allowance:	1	\$1,697.37
Payment-Check	45	\$29,912.67
Payment-Credit Card	4	\$1,753.91
Payment/Electronic Transfer	2	\$141.68
Total for Payment:	51	\$31,808.26
Total for Insurance:	52	\$33,505.63
Bill Patient		
Payment-Cash	2	\$363.49
Payment-Check	49	\$11,122.84
Payment-Credit Card	2	\$130.00
Total for Payment:	53	\$11,616.33
Write-off-Bad Debt	34	\$49,147.17
Total for Write-off:	34	\$49,147.17
Collections Adjustment	1	(\$113.49)
Total for Refund:	1	(\$113.49)
Total for Bill Patient:	88	\$60,650.01
Total for <None>:	799	\$468,898.90

Totals by Credit for Exeter District Ambulance

	Bill Patient	Insurance	Medicaid	Medicare	Total
Collections Adjustment	(\$113.49)	\$0.00	\$0.00	\$0.00	(\$113.49)
Contractual Allow-Medicaid/Cal	\$0.00	\$0.00	\$124,649.01	\$0.00	\$124,649.01
Contractual Allow-Medicare	\$0.00	\$0.00	\$0.00	\$161,056.74	\$161,056.74
Interest Received	\$0.00	\$0.00	(\$15.00)	\$0.00	(\$15.00)
Manual Contractual Allowance	\$0.00	\$1,697.37	\$0.00	\$0.00	\$1,697.37
Manual Contractual Allow-MCAID	\$0.00	\$0.00	\$1,368.07	\$0.00	\$1,368.07
Manual Contractual Allow-MCAR	\$0.00	\$0.00	\$0.00	\$12,104.67	\$12,104.67
MediCal Crossover Write Down	\$0.00	\$0.00	\$5,774.69	\$0.00	\$5,774.69
Payment/Electronic Transfer	\$0.00	\$141.68	\$10,280.40	\$25,918.00	\$36,340.08
Payment-Cash	\$363.49	\$0.00	\$0.00	\$0.00	\$363.49
Payment-Check	\$11,122.84	\$29,912.67	\$1,437.44	\$5,175.37	\$47,648.32
Payment-Check QAF	\$0.00	\$0.00	\$15,871.22	\$0.00	\$15,871.22
Payment-Check QAF Suppleme	\$0.00	\$0.00	\$36.64	\$0.00	\$36.64
Payment-Credit Card	\$130.00	\$1,753.91	\$0.00	\$11,086.01	\$12,969.92
Write-off-Bad Debt	\$49,147.17	\$0.00	\$0.00	\$0.00	\$49,147.17
Total	\$60,650.01	\$33,505.63	\$159,402.47	\$215,340.79	\$468,898.90

Totals by Credit Type for Exeter District Ambulance

	Bill Patient	Insurance	Medicaid	Medicare	Total
Contr Allow	\$0.00	\$0.00	\$124,649.01	\$161,056.74	\$285,705.75
Manual Contractual	\$0.00	\$1,697.37	\$7,142.76	\$12,104.67	\$20,944.80
Payment	\$11,616.33	\$31,808.26	\$27,625.70	\$42,179.38	\$113,229.67
Refund	(\$113.49)	\$0.00	\$0.00	\$0.00	(\$113.49)
Rev Adj	\$0.00	\$0.00	(\$15.00)	\$0.00	(\$15.00)
Write-Off	\$49,147.17	\$0.00	\$0.00	\$0.00	\$49,147.17
Total	\$60,650.01	\$33,505.63	\$159,402.47	\$215,340.79	\$468,898.90

Total for Exeter District Ambulance

799

\$468,898.90

Grand Total (for all Companies)

799

\$468,898.90

Cash Receipts Summary by Deposit Date for:

Exeter District Ambulance

<u>Deposit Date</u>	<u>Payments</u>	<u>Contractual Allowance</u>	<u>Write-Offs</u>	<u>Refunds</u>	<u>Revenue Adjustments</u>
01/01/21	\$0.00	\$6,168.97	\$0.00	\$0.00	\$0.00
01/02/21	\$588.60	\$16,767.16	\$0.00	\$0.00	\$0.00
01/03/21	\$0.00	\$14,549.63	\$0.00	\$0.00	\$0.00
01/04/21	\$7,591.86	\$13,475.70	\$0.00	\$0.00	\$0.00
01/05/21	\$2,933.77	\$5,672.02	\$0.00	\$0.00	\$0.00
01/06/21	\$3,145.63	\$8,205.18	\$0.00	\$0.00	\$0.00
01/07/21	\$0.00	\$8,967.79	\$0.00	\$0.00	\$0.00
01/08/21	\$15,407.86	\$9,073.84	\$0.00	\$0.00	\$0.00
01/09/21	\$0.00	\$13,962.10	\$0.00	\$0.00	\$0.00
01/10/21	\$0.00	\$7,207.02	\$0.00	\$0.00	\$0.00
01/11/21	\$16,326.69	\$16,220.11	\$0.00	\$0.00	\$0.00
01/12/21	\$1,492.78	\$12,129.75	\$0.00	\$0.00	\$0.00
01/13/21	\$2,315.49	\$7,750.99	\$0.00	\$0.00	\$0.00
01/14/21	\$2,955.23	\$4,418.90	\$0.00	\$0.00	\$0.00
01/15/21	\$15,151.27	\$4,607.96	\$0.00	\$0.00	\$0.00
01/16/21	\$0.00	\$8,706.56	\$0.00	\$0.00	\$0.00
01/17/21	\$0.00	\$19,279.35	\$0.00	\$0.00	\$0.00
01/18/21	\$6,355.87	\$14,849.29	\$0.00	\$0.00	\$0.00
01/19/21	\$2,213.30	\$14,072.15	\$0.00	\$0.00	\$0.00
01/20/21	\$1,685.80	\$8,738.52	\$0.00	\$0.00	\$0.00
01/21/21	\$924.61	\$14,080.01	\$0.00	\$0.00	\$0.00
01/22/21	\$10,312.29	\$9,258.02	\$0.00	\$0.00	\$0.00
01/23/21	\$0.00	\$7,492.63	\$0.00	\$0.00	\$0.00
01/24/21	\$0.00	\$5,018.85	\$0.00	\$0.00	\$0.00
01/25/21	\$2,850.53	\$12,454.49	\$0.00	\$0.00	\$-15.00
01/26/21	\$1,786.66	\$10,406.42	\$0.00	\$0.00	\$0.00
01/27/21	\$1,842.69	\$5,771.67	\$49,147.17	\$-113.49	\$0.00
01/28/21	\$429.58	\$9,149.33	\$0.00	\$0.00	\$0.00
01/29/21	\$16,919.16	\$10,962.03	\$0.00	\$0.00	\$0.00
01/30/21	\$0.00	\$7,234.11	\$0.00	\$0.00	\$0.00
Totals:	\$113,229.67	\$306,650.55	\$49,147.17	\$-113.49	\$-15.00

Credit Adjustments Summary for Period 202101

Exeter District Ambulance: <None>

<u>Payor Type/Credit Description</u>	<u>Quantity</u>	<u>Amount</u>
<None>		
Medicare		
Contractual Allow-Medicare	72	\$19,423.44
Total for Contractual Allowance:	72	\$19,423.44
Total for Medicare:	72	\$19,423.44
Medicaid		
Contractual Allow-Medicaid/Cal	51	\$47,698.23
Total for Contractual Allowance:	51	\$47,698.23
Total for Medicaid:	51	\$47,698.23
Total for <None>:	123	\$67,121.67

Totals by Credit for Exeter District Ambulance

	Medicaid	Medicare	Total
Contractual Allow-Medicaid/Cal	\$47,698.23	\$0.00	\$47,698.23
Contractual Allow-Medicare	\$0.00	\$19,423.44	\$19,423.44
Total	\$47,698.23	\$19,423.44	\$67,121.67

Totals by Credit Type for Exeter District Ambulance

	Medicaid	Medicare	Total
Contr Allow	\$47,698.23	\$19,423.44	\$67,121.67
Total	\$47,698.23	\$19,423.44	\$67,121.67

Total for Exeter District Ambulance

123

\$67,121.67

Grand Total (for all Companies)

123

\$67,121.67

Payor Aging, Current Payor for 202101

Exeter District Ambulance, <None>

<u>Current Payor</u>	<u>Current</u>	<u>31-60</u>	<u>61-90</u>	<u>91-120</u>	<u>121-180</u>	<u>Over 180</u>	<u>Total</u>
AARP/740819	\$1,300.29	\$111.96	\$0.00	\$0.00	\$0.00	\$0.00	\$1,412.25
Administrative Solutions Inc/5809	\$0.00	\$0.00	\$0.00	\$1,958.30	\$0.00	\$0.00	\$1,958.30
Aetna/14079	\$4,809.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,809.00
AIMS Work Comp/269120	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$528.20	\$528.20
Allstate Auto Ins/2874	\$528.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$528.20
Allstate Auto Ins/660636	\$0.00	\$0.00	\$0.00	\$0.00	\$434.65	\$0.00	\$434.65
American Family Ins/6000 American Parkway	\$200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.00
BC of CA/60007	\$35,466.02	\$4,411.02	\$797.14	\$0.00	(\$1,407.00)	\$6,876.05	\$46,143.23
BCBS California Out of State Redbluff/1505	\$4,784.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,784.60
Benelect Insurance/7809	\$328.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$328.20
Bill Patient	\$285,883.50	\$76,820.56	\$69,394.80	\$61,555.23	\$67,806.14	\$8,355.60	\$569,815.83
BS of CA/272540	\$9,143.96	\$0.00	\$90.84	\$0.00	\$0.00	\$96.93	\$9,331.73
CHS / PRC Department Tule River/768	\$1,835.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,835.64
Cigna Healthcare/188004	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$528.20	\$528.20
Cigna/182223	\$3,707.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,707.40
Corvel Work Comp/6966	\$0.00	\$0.00	\$0.00	\$2,913.10	\$0.00	\$0.00	\$2,913.10
Covid19 HRSA	\$0.00	\$0.00	\$0.00	\$0.00	\$4,000.60	\$0.00	\$4,000.60
Delta Health Systems/80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,739.50	\$0.00	\$2,739.50
DO NOT BILL PATIENT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,834.20	\$7,834.20
Emerald Health Plan/6743	\$1,874.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,874.00
Esis Auto Insurance/6562	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,653.40	\$3,653.40
Farmers Auto Ins/268993	\$0.00	\$0.00	\$100.00	\$0.00	\$0.00	\$0.00	\$100.00
Foundation for Medical Care/3335 S Fairway	\$0.00	\$3,748.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,748.00
Gallagher Bassett Services Inc/2840	\$1,874.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,874.00
GEHA- ASA/981707	\$2,195.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,195.80
GEHA/21542	\$0.00	\$0.00	\$292.43	\$0.00	\$0.00	\$0.00	\$292.43
Health Comp Administrators/45018	\$2,128.52	\$0.00	\$0.00	\$0.00	\$1,830.70	\$0.00	\$3,959.22
Health Net Ins/9040	\$1,045.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,045.26
Health Smart Benefit Solutions/94807	\$0.00	\$0.00	\$0.00	\$0.00	\$975.32	\$0.00	\$975.32

<u>Current Payor</u>	<u>Current</u>	<u>31-60</u>	<u>61-90</u>	<u>91-120</u>	<u>121-180</u>	<u>Over 180</u>	<u>Total</u>
Humana Ins/14601	\$0.00	\$0.00	\$0.00	\$0.00	\$90.84	\$528.20	\$619.04
Kaiser Claims EMI/853915	\$6,924.00	\$2,609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$9,533.30
Mcal HMO Blue Cross/60007	\$12,911.41	\$1,241.29	\$615.56	\$1,080.03	\$0.00	(\$836.19)	\$15,012.10
Mcal HMO Caloptima/11037	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$367.71	\$367.71
Mcal HMO CalViva Health/9020	\$0.00	\$393.23	\$0.00	\$0.00	\$0.00	\$0.00	\$393.23
Mcal HMO Central CA Alliance For Health/660015	\$2,305.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,305.50
Mcal HMO Community Care IPA/702004	\$2,438.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.20
Mcal HMO Health Net/9020	\$5,960.17	\$580.47	\$338.96	\$0.00	\$0.00	(\$144.77)	\$6,734.83
Mcal HMO IEHP Inland Empire Health Plan/4349	\$0.00	\$0.00	\$0.00	\$220.03	\$0.00	\$0.00	\$220.03
Mcal HMO Kern Family Health Care/85000	\$650.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$650.16
Mcal HMO Logisticare Solutions/2552 W Erie	\$20,955.92	\$7,679.85	\$1,153.40	(\$428.16)	(\$3,104.42)	(\$762.95)	\$25,493.64
Mcal HMO Network Medical Management/1680	\$361.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$361.33
Mcal HMO Partnership Health Plan/1368	(\$4.68)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$4.68)
Mcal HMO Rady Child Hosp of San Diego/1598	\$431.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$431.51
Mcare HMO Aetna/14079	\$4,092.70	\$0.00	\$0.00	\$0.00	\$2,435.70	\$2,348.90	\$8,877.30
Mcare HMO BC of CA/60007	\$3,033.54	\$0.00	\$0.00	\$0.00	\$0.00	\$531.81	\$3,565.35
Mcare HMO Brand New Day/794	\$3,769.53	\$0.00	\$575.07	\$0.00	\$528.20	\$0.00	\$4,872.80
Mcare HMO Cap Management Systems/261040	\$2,019.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,019.60
Mcare HMO Health Net Ins/9030	\$598.97	\$528.20	\$1,104.42	\$0.00	\$0.00	\$0.00	\$2,231.59
Mcare HMO Humana Ins/14601	\$10,324.80	\$522.77	\$0.00	\$1,740.34	\$1,157.76	\$651.27	\$14,396.94
Mcare HMO Imperial Holding Med Group/60075	\$6,966.60	\$2,091.00	\$2,004.20	\$0.00	\$0.00	\$0.00	\$11,061.80
Mcare HMO Secure Horizons Direct UHC/31362	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$499.91	\$499.91
Mcare HMO Secure Horizons/30968	\$19,269.48	\$3,583.05	\$529.35	\$0.00	\$0.00	\$6,137.40	\$29,519.28
Mcare HMO Sequoia Health Plan/3335 S	\$10,651.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,276.30	\$11,927.91
Mcare HMO Well Care/260519	\$528.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$528.20
MediCal California	\$14,910.37	\$1,970.23	\$0.00	\$0.00	(\$99.16)	\$0.00	\$16,781.44
Medicare Northern CA	\$58,576.77	\$3,117.78	\$983.54	\$963.24	\$1,134.42	\$8,007.47	\$72,783.22
Medicare Railroad	\$2,525.00	\$2,826.30	\$0.00	\$0.00	\$0.00	\$0.00	\$5,351.30
National General Insurance /3450	\$757.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$757.95
Optimal Hospice Inc/6780	\$2,479.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,479.10
Progressive Auto Ins/31260	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,351.40	\$2,351.40
Tricare for Life Ins/7890	\$0.00	\$528.20	\$0.00	\$0.00	\$0.00	\$0.00	\$528.20

<u>Current Payor</u>	<u>Current</u>	<u>31-60</u>	<u>61-90</u>	<u>91-120</u>	<u>121-180</u>	<u>Over 180</u>	<u>Total</u>
UNAPPLIED CASH PAYOR	(\$10,279.40)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$10,279.40)
United Agricultural Benefit Trust/54 Corporate	\$2,134.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,134.40
United American Ins/8080	\$123.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123.39
United Health Care/30555	\$2,652.70	\$0.00	\$0.00	\$1,540.29	\$3,285.42	\$0.00	\$7,478.41
VA Fresno Bene Travel/2615 E. Clinton	\$0.00	\$0.00	\$0.00	\$0.00	\$2,522.50	\$0.00	\$2,522.50
Veterans Admin N. California/2615 E Clinton	\$0.00	\$0.00	\$3,781.10	\$0.00	\$0.00	\$6,574.30	\$10,355.40
VHA Bene Travel/30780	\$5,259.20	\$4,608.20	\$8,996.90	\$0.00	\$0.00	\$0.00	\$18,864.30
VHA Office of Community Care/30780	\$17,158.30	\$5,009.27	\$8,230.90	\$5,098.30	\$13,152.01	\$428.20	\$49,076.98
Well Path Insurance/7102	\$0.00	\$0.00	\$2,175.30	\$0.00	\$0.00	\$0.00	\$2,175.30
Western Growers Assurance Trust/15525	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,432.88	\$4,432.88
York Risk Services Work Comp/14731	\$0.00	\$2,134.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,134.40
Profit Center - <None>	\$567,590.72	\$124,515.08	\$101,163.91	\$76,640.70	\$97,483.18	\$60,264.42	\$1,027,658.01
Company - Exeter District Ambulance	\$567,590.72	\$124,515.08	\$101,163.91	\$76,640.70	\$97,483.18	\$60,264.42	\$1,027,658.01
Grand Totals:	\$567,590.72	\$124,515.08	\$101,163.91	\$76,640.70	\$97,483.18	\$60,264.42	\$1,027,658.01

INVOICE 210106577

TO: Exeter Ambulance
FROM: Wittman Enterprises, LLC
DATE: February 16, 2021
FOR: Billing Services performed in **January 2021**

Gross Collections	\$113,229.67
Less Refunds	\$0.00
Net Collections	\$113,229.67

Fee Based on 4.99% of Net Collections	\$5,650.16
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CURRENT MONTH BALANCE: \$5,650.16

TOTAL AMOUNT: \$5,650.16

Management Summary Report
 Monthly and Fiscal Year to Date
 Exeter District Ambulance
 January 2021

Financial Class	Number of Accounts	Percent of Total	Year to Date Total Accts.	Percent of Total YTD	Charges	Percent of Total	Year to Date Total Charges	Percent of Total YTD	Payments	Percent of Total	Year to Date Payments	Percent of Total YTD
Medicare HMO	57	23.65%	543	28.08%	\$134,442.47	24.36%	\$1,278,128.99	29.14%	\$25,918.00	22.89%	\$238,568.55	25.24%
Medicare HMO	38	15.77%	244	12.62%	\$88,097.60	15.96%	\$557,460.70	12.71%	\$16,261.38	14.36%	\$85,195.22	9.02%
Medi-Cal	8	3.32%	65	3.36%	\$15,837.70	2.87%	\$137,102.70	3.13%	\$4,656.51	4.11%	\$34,682.32	3.67%
Medi-Cal HMO	56	23.24%	538	27.82%	\$131,439.80	23.81%	\$1,223,886.60	27.90%	\$22,969.19	20.29%	\$262,565.42	27.78%
Insurance	15	6.22%	118	6.10%	\$32,819.10	5.95%	\$281,959.68	6.43%	\$31,808.26	28.09%	\$257,868.25	27.29%
Private Pay	67	27.80%	426	22.03%	\$142,717.70	25.86%	\$887,549.90	20.23%	\$11,616.33	10.26%	\$66,142.13	7.00%
Kaiser	0	0.00%	0	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
Other	0	0.00%	0	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
Prior Sales					\$5,567.46	1.19%	\$20,437.94	0.47%	\$0.00	0.00%	\$0.00	0.00%
Sub Total	241	100.00%	1934	100.00%	\$551,921.83	100.00%	\$4,386,526.51	100.00%	\$113,229.67	100.00%	\$945,021.89	100.00%
Dry Runs	0	0.00%	0	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
Total	241	100.00%	1934	100.00%	\$551,921.83	100.00%	\$4,386,526.51	100.00%	\$113,229.67	100.00%	\$945,021.89	100.00%

Balance Sheet

As of January 31, 2021

	<u>Jan 31, 21</u>
ASSETS	
Current Assets	
Checking/Savings	
1004 · Bank of Sierra Checking	308,316.48
1006 · Bank of Sierra Money Market	6,005.25
1005 · LAIF	177,231.02
1030 · Petty Cash	150.00
Total Checking/Savings	<u>491,702.75</u>
Accounts Receivable	
1200 · Account Receivable	1,144,889.28
1210 · Allowance for Bad Debt	-117,000.00
Total Accounts Receivable	<u>1,027,889.28</u>
Other Current Assets	
1200-05 · Accrued Interest	644.33
1400 · Prepaid Expenses	7,622.92
Total Other Current Assets	<u>8,267.25</u>
Total Current Assets	<u>1,527,859.28</u>
Fixed Assets	
1500 · Fixed Assets	
1450.0 · Other Asset - Grant Equipment	5,145.45
1500-05 · Land	141,820.00
1500-10 · Buildings and Improvements	505,359.66
1500-20 · Vehicles & Medical Equipment	738,404.01
1500-30 · Office Equipment & Fixtures	71,522.86
Total 1500 · Fixed Assets	<u>1,462,251.98</u>
1600 · Allowance for Depreciation	-1,165,289.43
Total Fixed Assets	<u>296,962.55</u>
Other Assets	
1700.0 · Deferred Outflows of Resources	308,006.70
Total Other Assets	<u>308,006.70</u>
TOTAL ASSETS	<u><u>2,132,828.53</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	37,484.85
Total Accounts Payable	<u>37,484.85</u>
Other Current Liabilities	
2160 · Accrued Expenses	21,270.16
2100 · Payroll Liabilities	
2100-50 · Union Dues	78.00
2100 · Payroll Liabilities - Other	-122.21
Total 2100 · Payroll Liabilities	<u>-44.21</u>
2150 · Accrued Vacation, Sick Pay	33,913.37
Total Other Current Liabilities	<u>55,139.32</u>
Total Current Liabilities	<u>92,624.17</u>
Long Term Liabilities	
2211 · Net Pension Liability	505,066.96
2900.0 · Deferred inflows of Resources	103,766.00

Balance Sheet

As of January 31, 2021

	<u>Jan 31, 21</u>
Total Long Term Liabilities	608,832.96
Total Liabilities	701,457.13
Equity	
33000 · Reserve for Contingencies	52,500.00
32000 · Unrestricted Net Assets	922,073.98
Net Income	456,797.42
Total Equity	1,431,371.40
TOTAL LIABILITIES & EQUITY	<u>2,132,828.53</u>

EXETER DISTRICT AMBULANCE
Profit & Loss Prev Year Comparison
July 2020 through January 2021

	Jul '20 - Jan 21	Jul '19 - Jan 20
Ordinary Income/Expense		
Income		
4010 · Services Revenue		
5030 · Other Charge Write-off	-1,414,069.15	-461,505.56
5020 · Contractual Write-Off	-1,488,070.34	-2,176,630.91
4010-10 · Revenue Adjustment	17,999.57	-287,925.79
4010 · Services Revenue - Other	4,386,526.51	4,244,021.14
Total 4010 · Services Revenue	1,502,386.59	1,317,958.88
4015 · Bad Debt Recovery	9.10	7,417.78
4020 · Miscellaneous Income		
4020-20 · Interest Income	1.46	134.18
4020-40 · Other Income	317,097.26	15,430.92
Total 4020 · Miscellaneous Income	317,098.72	15,565.10
4030 · Tax Revenue	186,289.35	143,237.64
4040 · Overpayments	-4,204.74	-7,461.73
Total Income	2,001,579.02	1,476,717.67
Cost of Goods Sold		
5040 · Bad Debt Expense	187,900.53	131,175.83
Total COGS	187,900.53	131,175.83
Gross Profit	1,813,678.49	1,345,541.84
Expense		
5050 · Refunds	8,265.53	30.00
6805 · Special District Expenses	39,987.40	81,326.83
5065 · Bank service charge	3,162.21	2,648.44
6200 · Communications		
6200-10 · Dispatch	73,411.44	54,335.76
6200-30 · Telephone	5,638.95	5,640.78
6200 · Communications - Other	3,430.14	2,180.72
Total 6200 · Communications	82,480.53	62,157.26
6270 · Fines and Assessments	0.00	1,425.00
6300 · Fuel & Oil	30,230.00	37,713.22
6400 · Insurance		
6400-10 · General Liability Insurance	31,187.30	30,865.75
6400-20 · Health Insurance	98,155.52	63,524.30
6400-40 · Worker's Compensation Insurance	51,065.78	25,454.11
6400-50 · AFLAC Insurance	574.52	895.28
Total 6400 · Insurance	180,983.12	120,739.44
6500 · Maintenance		
6500-10 · Buildings and Grounds	5,035.88	3,948.18
6500-20 · Computers and Equipment	5,166.48	6,044.49
6500-30 · Vehicle Maintenance	49,475.52	59,975.00
Total 6500 · Maintenance	59,677.88	69,967.67
6510 · Memberships	614.00	610.00
6520 · Miscellaneous	0.00	0.00
6530 · Office Expense	13,247.27	15,673.22
6580 · Other Direct Employee Costs	212.86	0.00
6600 · Professional Services		
6600-50 · Billing Service	40,674.69	0.00
6600-40 · Consulting Services	0.00	499.00
6600-10 · Accounting Services	11,938.00	29,493.75
6600-20 · Legal Services	27,860.00	4,880.00
6600 · Professional Services - Other	7,000.00	7,000.00
Total 6600 · Professional Services	87,472.69	41,872.75

EXETER DISTRICT AMBULANCE
Profit & Loss Prev Year Comparison
 July 2020 through January 2021

	Jul '20 - Jan 21	Jul '19 - Jan 20
6650 · Publications and Legal Notices	467.50	341.00
6700 · Payroll Expenses		
6700-50 · Pension Expense-GASB 68	700.00	700.00
6700-20 · Regular Wages	686,184.81	700,734.55
6700-30 · Payroll Taxes	21,521.36	20,498.65
6700-40 · PERS - Company Contribution	82,653.36	80,190.22
6700 · Payroll Expenses - Other	674.15	742.55
Total 6700 · Payroll Expenses	791,733.68	802,865.97
6800 · Rents	8,248.83	14,116.18
6810 · Service and Supplies		
6810-10 · Medical Supplies	36,662.08	25,215.26
6810 · Service and Supplies - Other	90.00	290.00
Total 6810 · Service and Supplies	36,752.08	25,505.26
6820 · Training/Seminars and Supplies	775.00	1,959.56
6830 · Travel and Transportation	0.00	0.00
6850 · Uniform Allowance	2,059.41	5,985.67
6900 · Utilities		
6900-10 · Gas and Electric	9,316.08	8,209.53
6900-20 · Water and Sewer	1,195.00	831.50
Total 6900 · Utilities	10,511.08	9,041.03
Total Expense	1,356,881.07	1,293,978.50
Net Ordinary Income	456,797.42	51,563.34
Net Income	456,797.42	51,563.34

Profit & Loss

July 2020 through January 2021

Accrual Basis

	<u>Jul '20 - Jan 21</u>
Ordinary Income/Expense	
Income	
4010 · Services Revenue	
5030 · Other Charge Write-off	-1,414,069.15
5020 · Contractual Write-Off	-1,488,070.34
4010-10 · Revenue Adjustment	17,999.57
4010 · Services Revenue - Other	4,386,526.51
Total 4010 · Services Revenue	1,502,386.59
4015 · Bad Debt Recovery	9.10
4020 · Miscellaneous Income	
4020-20 · Interest Income	1.46
4020-40 · Other Income	317,097.26
Total 4020 · Miscellaneous Income	317,098.72
4030 · Tax Revenue	186,289.35
4040 · Overpayments	-4,204.74
Total Income	2,001,579.02
Cost of Goods Sold	
5040 · Bad Debt Expense	187,900.53
Total COGS	187,900.53
Gross Profit	1,813,678.49
Expense	
5050 · Refunds	8,265.53
6805 · Special District Expenses	39,987.40
5065 · Bank service charge	3,162.21
6200 · Communications	
6200-10 · Dispatch	73,411.44
6200-30 · Telephone	5,638.95
6200 · Communications - Other	3,430.14
Total 6200 · Communications	82,480.53
6300 · Fuel & Oil	30,230.00
6400 · Insurance	
6400-10 · General Liability Insurance	31,187.30
6400-20 · Health Insurance	98,155.52
6400-40 · Worker's Compensation Insurance	51,065.78
6400-50 · AFLAC Insurance	574.52
Total 6400 · Insurance	180,983.12
6500 · Maintenance	
6500-10 · Buildings and Grounds	5,035.88
6500-20 · Computers and Equipment	5,166.48
6500-30 · Vehicle Maintenance	49,475.52
Total 6500 · Maintenance	59,677.88
6510 · Memberships	614.00
6530 · Office Expense	13,247.27
6580 · Other Direct Employee Costs	212.86
6600 · Professional Services	
6600-50 · Billing Service	40,674.69
6600-10 · Accounting Services	11,938.00
6600-20 · Legal Services	27,860.00
6600 · Professional Services - Other	7,000.00
Total 6600 · Professional Services	87,472.69
6650 · Publications and Legal Notices	467.50
6700 · Payroll Expenses	
6700-50 · Pension Expense-GASB 68	700.00

Profit & Loss

July 2020 through January 2021

	<u>Jul '20 - Jan 21</u>
6700-20 · Regular Wages	686,184.81
6700-30 · Payroll Taxes	21,521.36
6700-40 · PERS - Company Contribution	82,653.36
6700 · Payroll Expenses - Other	<u>674.15</u>
Total 6700 · Payroll Expenses	791,733.68
6800 · Rents	8,248.83
6810 · Service and Supplies	
6810-10 · Medical Supplies	36,662.08
6810 · Service and Supplies - Other	<u>90.00</u>
Total 6810 · Service and Supplies	36,752.08
6820 · Training/Seminars and Supplies	775.00
6850 · Uniform Allowance	2,059.41
6900 · Utilities	
6900-10 · Gas and Electric	9,316.08
6900-20 · Water and Sewer	<u>1,195.00</u>
Total 6900 · Utilities	10,511.08
Total Expense	<u>1,356,881.07</u>
Net Ordinary Income	<u>456,797.42</u>
Net Income	<u><u>456,797.42</u></u>



**EXETER DISTRICT
AMBULANCE**

**302 E. Palm
Exeter, CA 93221**

**Phone: 559-594-5250
Fax: 559-592-2301**

Generic biographical data EDA Board Member

Name:	Peter Sodhy
Education:	MS Technology Management, BS Mechanical Engineering
Birthplace:	Taiping, Perak, Malaysia
Family:	Wife and two adult children
Employment highlights:	Managed Children's Museum, Operations Director of ProYouth/HEART, Director of Service for IT integrator, Data Center Services Director, Global Network Systems Manager, IT Infrastructure Manager, Manager of Administrative Computer of a College, Financial Analyst, Staff Accountant, College Instructor
Other experience or hobbies:	Played, performed, classical guitar, professional musician, music teacher Recreational ice hockey, serious soccer fan. Educational content provider focusing on experiential history curriculum Volunteer for non-profit groups focusing on education



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DISTRICT MANAGER'S REPORT

District Board Meeting February 22nd, 2021

OPERATIONS

- Daily Call Summary through year-end 20/21
- By comparison with last year:

	Calls		Response		Response Ratio		Transports		Trans/Resp Ratio		Units per day		Trans/Unit/Day	
	19/20	20/21	19/20	20/21	19/20	20/21	19/20	20/21	19/20	20/21	19/20	20/21	19/20	20/21
July	391	374	347	339	88.75%	90.64%	272	236	78.39%	69.62%	3.20	2.93	2.74	2.60
August	427	417	379	380	88.76%	91.13%	300	271	79.16%	71.32%	3.26	3.19	2.97	2.74
September	374	446	327	405	87.43%	90.81%	249	260	76.15%	64.20%	3.13	3.36	2.65	2.58
October	347	376	317	336	91.35%	89.36%	255	235	80.44%	69.94%	3.23	3.06	2.63	2.47
November	306	426	280	379	91.50%	88.97%	205	273	73.21%	72.03%	3.17	3.07	2.16	2.97
December	349	461	318	422	91.12%	91.54%	216	294	67.92%	69.67%	3.13	3.10	2.23	3.06
January	387	399	336	358	86.82%	89.72%	240	214	71.43%	59.78%	3.32	3.23	2.33	2.14
February	357		325		91.04%		222		68.31%		3.34		2.29	
March	364		317		87.09%		196		61.83%		3.32		1.90	
April	324		291		89.81%		175		60.14%		2.79		2.09	
May	339		303		89.38%		197		65.02%		3.00		2.12	
June	376		343		91.22%		218		63.56%		3.30		2.20	

- Staffing
 - One Medic out with a long-term injury. One Medic out on COVID.
 - We are fully staffed for Full Time positions.
 - We have 2 Per Diem Medics, and 4 Per Diem EMTs.
- Vehicles and Communications Equipment
 - Unit 210 is out of service and will be decommissioned.
 - Unit 211 requires a new motor. All other units are operational and available.
 - We have had electrical remediation work done on 10, 11, 310, 311 to finally fix an AVL startup issue that has been a problem for 4 years. This now means that all these units will be tracking within 30 seconds of startup.

OPERATIONAL PERFORMANCE

While December 2020 represented the high point of Transports for EDA, January 2021 represented the low point. The combination of Policy 571 and COVID made January our poorest-performing month for Transports and also for conversion ratio (Transports/Response) at just under 60%. On the other hand, data for February shows a return to normalcy, especially now that we no longer are using Policy 571.

SCHEDULING

We continue to operate at a 56-hour average workweek with 3 full time rigs scheduled.

We have filled the 3rd Shift Lead position with Medic Salvador Avalos. We are also ensuring that there is minimal overlap so as to provide better support to the crews. We are now examining the possibility of



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creating minimal “office time” for the Shift Leads without reducing the number of available units. This will, in turn, open up the possibility of having surge units available for activation if necessary.

COMPLIANCE

In November we received notification that CCEMSA is once again suspending compliance tracking until the immediate emergency is resolved.

THREE RIVERS COMMUNITY SOLUTION

No change for Three Rivers.

We continue to use Woodlake as our primary rural station, shared with AAV. We are looking into the possible issue of extended arrivals to parts of Three Rivers as a result of dispatching from Woodlake.

SYSTEM STATUS MANAGEMENT

The new post plan was implemented on January 25th, 2021. There followed a few initial teething problems that were resolved mostly internally over the next couple of weeks. Additionally, we had to better document our agreement with AAV for coverage of Visalia and Exeter, mostly covering how units were to be dispatched. This was implemented later in February. During this period, there were only a handful of situations where Exeter was left uncovered for any amount of time. We are all watching closely and will continue to update and improve as necessary.

GENERAL

I met with Supervisor Larry Micari on Friday January 29th. This was just an introduction for the incoming District 1 Supervisor to EDA operations.

I completed and submitted a grant request through FEMA AFG. We should hear the outcome in about 60 to 90 days.