



## AGENDA

### Exeter District Ambulance Governing Board REGULAR MEETING

302 E. Palm St., Exeter, CA 93221  
Monday, April 22, 2019, 5:30 pm  
District Office Meeting Room

President	Adam Pfenning
Vice President	VACANT
Secretary	Diana Mendez
Board Member	Tony Miller
Board Member	VACANT

The Exeter District Ambulance Board of Director welcomes you to its meeting and encourages you to participate. This agenda contains a brief general description of each item that will be considered by the Board. All attendees are advised that pagers, cell phones, and any other communication devices should be powered off upon entering the Board meeting. The Board may consider and act on an agenda item in any order it deems appropriate. Actual timed items may be heard later but not before the time set on agenda. Persons interested in an item listed on the agenda are advised to be present throughout the meeting to ensure their presence when the item is called.

#### OPENING

- A. Call to Order
- B. Roll Call
- C. Pledge of Allegiance

#### AGENDA APPROVAL

#### PUBLIC FORUM/REQUEST TO ADDRESS TO BOARD (NON-AGENDA ITEMS)

*This portion of the meeting is reserved for the members of the public to address the Board on items that are not on the Agenda and are within the subject matter jurisdiction of the board. Each person will be granted three (3) minutes to address the Board and overall public comments will be limited to thirty (30) minutes total. The Board is prohibited by law from taking any action on matters discussed that are not on the Agenda. When addressing the Board, speakers are requested to come forward, state your name and address, and then proceed with your comments. All speakers are requested to wait until recognized by the Board President.*

#### CONSENT CALENDAR

*Matters listed under the Consent Calendar are considered to be routine and will be enacted by one motion and one vote. There will be no separate discussion of these items. For any discussion of an item; it will be enacted at the request of any member of the Board and made a part of the regular agenda.*

- A. Approval of Meeting Minutes April 04, 2019
- B. Approval of Collections/Write Offs – March 2019

#### PUBLIC HEARINGS

- None

*Members of the public wishing to address the Board on these items should raise their hand when the Agenda item is called and the President will recognize you at that time. You will have three minutes to comment.*

#### UNFINISHED BUSINESS

- A. Expansion of Woodlake Operations
  - 1. Woodlake status and plan, update
- B. Collection Agency review
  - 1. Report on status of survey of available agencies

**C. Contract Grant Writer**

1. Approval to contract a qualified grant writer on retainer for one month or one grant specific to DHS EMS grant

**D. Budget cycle and planning for FY 2019/2020**

1. Discussion of budget review meeting

**E. Sacramento Metro Fire invoices from 2015**

1. Discussion and approval for payment

**NEW BUSINESS****A. Reports from District Accountant (informational only)**

1. Monthly Income Statement: March 2019
2. Profit and Loss Summary: March 2019

**B. Review of District Elections Procedures****BOARD MEMBER REPORTS AND REQUESTS FOR AGENDA ITEMS****REPORTS FROM THE DISTRICT MANAGER (INFORMATIONAL ONLY)**

- A. District Operations
- B. Compliance Update
- C. Three Rivers Update

**PUBLIC COMMENT REGARDING CLOSED SESSION**

*This portion of the meeting is reserved for persons desiring to address the Board on an item to be considered in Closed Session. Speakers should limit their comments to five (5) minutes.*

**CLOSED SESSION****A. Conference with Labor Negotiator pursuant to Government Code Section 54957.6**

Agency Designated Representative: District Counsel

Unrepresented Employee: District Manager

**B. Conference with Labor Negotiator pursuant to Government Code Section 54957.6**

Agency Designated Representatives: District Manager and District Counsel

Employee Organization: TEAMSTERS LOCAL #517,

**RECONVENE TO OPEN SESSION; REPORT FROM CLOSED SESSION, IF ANY****ADJOURNMENT**

**Next Regular Meeting: May 27, 2019 (Memorial Day) or TBD**

Agenda packets are available for review 72 hours prior to the meeting at the District Office. Office hours are Monday to Friday 8 AM to 5 PM, excluding holidays.

Any documents/writings provided to a majority of the Board less than 72 hours before the Regular Meeting regarding an item on this agenda will be made available for public inspection during normal business hours at the District Office located at 302 E. Palm Street, Exeter, CA 9322.

In compliance with the American with Disabilities Act (ADA), if you need special assistance to participate at this meeting, please contact the District Office at (559) 594-5250 during normal business hours as listed above. Notification of 48 hours prior to the meeting will enable the District to make reasonable arrangements to ensure accessibility to this meeting.



**MINUTES**  
**Exeter District Ambulance**  
**Governing Board**  
**SPECIAL MEETING**

District Office Meeting Room  
 302 E. Palm St., Exeter, CA 93221  
 Friday, April 4<sup>th</sup>, 2019, 2:45pm

President	Adam Pfenning
Vice President	VACANT
Secretary	Diana Mendez
Board Member	Tony Miller
Board Member	VACANT

**Present** Adam Pfenning (AP), Tony Miller (TM), Diana Mendez (DM),  
**Also Present** District Manager Peter Sodhy (PS),

**OPENING**

- Call to Order – Mr. Pfenning at 2:52pm
- Roll Call – Mr. Pfenning
- Pledge of Allegiance – Mr. Pfenning

**AGENDA APPROVAL**

A motion was made (DM) and seconded (TM). 3-0-2.

**PUBLIC FORUM/REQUEST TO ADDRESS TO BOARD (NON-AGENDA ITEMS)**

1. No comments from the public

**CONSENT CALENDAR**

**A. Approval of Meeting Minutes for Regular Meeting of January 29, 2019**

A motion was made (DM) and seconded (TM). 3-0-2.

**PUBLIC HEARINGS**

- None

**UNFINISHED BUSINESS**

**A. Expansion of Woodlake Operations**

Once more, no material action on Woodlake specifically although we are intending to do a walk-through of the new station with Woodlake Fire in the next week or so in order to give them an idea of what work will need to be done. A start date is still contingent on activating a solution for Three Rivers. ASSIGNED TO PS.

**B. Collection Agency review**

Two bids were included in the meeting packet. We have not received anything from our current provider, Commercial Trade, which was selected several years ago. The Board requested that we get details, including exact percentages to be charged, plus at least three local references from each of the contenders. ASSIGNED TO PS.

**C. Contract Grant Writer**

A sample bid of \$500 from Jessica Crowley was included in the packet to write for the Firehouse Subs grant of up to \$25,000. It was noted by AP that this grant was very easy to write for and he had done one in the past. It was agreed that we would pass on this bid but find out what it would take for a grant writer to work on the much larger Department of Homeland Security grant. ASSIGNED TO PS.

**D. Budget Cycle Planning**

AP volunteered to schedule a time and day with the District Manager to review the draft

budget in time for the next board meeting. The review meeting was then scheduled for Wednesday, Apr 17<sup>th</sup> at 2:30pm. ASSIGNED TO AP AND PS.

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**E. Sacramento Metro Fire invoices from 2015**

The 7 invoices were reviewed by the board who asked for more detailed back-up. This should include what we've already paid to them plus on what basis the invoices were generated with references to a signed agreement. ASSIGNED TO PS.

**NEW BUSINESS**

**A. Reports from District Accountant (informational only)**

We made it through the first three months of the year without using any further funds from the Money Market largely due to the first allocations of the Tax Revenue. However, we had to move \$10,000 from the Money Market to cover the first payroll in April. We are expecting the GEMT revenue plus the second allocation of Tax Revenue both in April. Furthermore, revenues appear to be on the upswing due to increased transports over March and April (see District Manager report).

**BOARD MEMBER REPORTS AND REQUESTS FOR AGENDA ITEMS**

**A. Review of Election and Appointment Procedure**

AP requested that District Counsel present a review of the procedure for the upcoming elections and how we might be able to fill open positions.

**REPORTS FROM THE DISTRICT MANAGER (INFORMATIONAL ONLY)**

PS reported that transport volumes were significantly higher than the same months last year. When further broken down to transports per day, February showed double the volume of same period last year. It was further noted that the effects of transport volume has a 45 to 60 delay, and last year we experienced cash flow issues beginning in May as a result of poor volumes. Correspondingly, it is anticipated that we should start to see increasing revenue in about the May timeframe. In addition, we have instituted some procedural changes to allow us to bill quicker with the goal of bringing in this revenue sooner. There was also a reference to the volume of calls outside our zone – EDA has 2/3 of our calls outside our zone, compared to all the other providers who generally have less than 1/3 of their calls outside their zone. This is also affected by the size and population of each zone, with EDA having the smallest one.

PS was unable to report in detail on Compliance from January through March as the Appeals had not yet been fully reviewed. There was, however, reason to be optimistic that EDA would be in compliance in January. It is hoped that a full compliance report will be available by the next Board meeting.

We continue to work on the Three Rivers ALS plan. As of this meeting, PS had met with Dale Dotson of CCEMSA who finally expressed support and backing for the plan and the commitment to adjust the time based on arrival of ALS service. This will address the biggest concern of APATC who have yet to officially support the plan.

**PUBLIC COMMENT REGARDING CLOSED SESSION**

A. No public comments

**CLOSED SESSION – 4:12pm**

**A. Conference with Labor Negotiator pursuant to Government Code Section 54957.6**

Agency Designated Representative: District Counsel

Unrepresented Employee: District Manager

**B. Conference with Labor Negotiator pursuant to Government Code Section 54957.6**



Agency Designated Representatives: District Manager and District Counsel  
Employee Organization: TEAMSTERS LOCAL #517,

**RECONVENE TO OPEN SESSION; REPORT FROM CLOSED SESSION, IF ANY – 4:40pm**

No reportable actions

**ADJOURNMENT**

Motion to adjourn (TM) seconded (DM) at 4:41pm. 3-0-2.

**Next Regular Meeting: April 22, 2019, 5:30pm**

**MINUTES CERTIFICATION**

I, Diana Mendez, Board Secretary, Exeter District Ambulance, do hereby declare under penalty of perjury that the above minutes are a true depiction of all actions taken at the Board meeting held on the first date above at Meeting Room 302 E. Palm Street, Exeter, CA.

Date: April 22<sup>nd</sup>. 2019

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Diana Mendez  
Board Secretary



# **DRAFT BUDGET** **July 2019 through June 2020** **Assumes Woodlake 3R Plans**

Draft Budget  
03/19/2019

	Jul 19	Aug 19	Sep 19	Oct 19	Nov 19	Dec 19	Jan 20	Feb 20	Mar 20	Apr 20	May 20	Jun 20	TOTAL
<b>Ordinary Income/Expense</b>													
<b>Income</b>													
<b>4010 • Services Revenue</b>													
5030 • Other Charge Write-off	-25,060	-26,040	-27,580	-26,040	-22,820	-22,820	-27,790	-27,440	-32,130	-31,080	-32,130	-31,080	-332,010
5020 • Contractual Write-Off	-545,950	-567,300	-600,850	-567,300	-497,150	-497,150	-605,425	-597,800	-699,975	-677,100	-699,975	-677,100	-7,233,075
4010-10 • Revenue Adjustment	28,640	29,760	31,520	29,760	26,080	26,080	31,760	31,360	36,720	35,520	36,720	35,520	379,440
4010 • Services Revenue - Other	717,500	745,250	788,750	744,750	652,750	652,750	795,250	785,000	919,250	889,000	919,250	889,500	9,499,000
<b>Total 4010 • Services Revenue</b>	<b>175,130</b>	<b>181,670</b>	<b>191,840</b>	<b>181,170</b>	<b>158,860</b>	<b>158,860</b>	<b>193,795</b>	<b>191,120</b>	<b>223,865</b>	<b>216,340</b>	<b>223,865</b>	<b>216,840</b>	<b>2,313,355</b>
<b>4015 • Bad Debt Recovery</b>													
4020 • Miscellaneous Income	500	500	500	500	500	500	500	500	500	500	500	500	6,000
<b>4020 • Miscellaneous Income (&amp; GEMT)</b>													
4020-20 • Interest Income	6	6	6	6	6	6	6	6	40,006	6	6	6	40,072
4020-40 • Other Income	100	150	750	750	750	400	150	100	750	1,000	500	100	5,500
<b>Total 4020 • Miscellaneous Income</b>	<b>106</b>	<b>156</b>	<b>756</b>	<b>756</b>	<b>756</b>	<b>406</b>	<b>156</b>	<b>106</b>	<b>40,756</b>	<b>1,006</b>	<b>506</b>	<b>106</b>	<b>45,572</b>
4030 • Tax Revenue	13,306	0	0	0	0	132,262	34,134	0	0	80,725	36,325	0	296,751
4040 • Overpayments	-750	-3,000	-250	-2,500	-1,500	-2,000	-400	-2,750	-750	-4,000	-2,750	-750	-21,400
<b>Total Income</b>	<b>188,292</b>	<b>179,326</b>	<b>192,846</b>	<b>179,926</b>	<b>158,616</b>	<b>290,028</b>	<b>228,185</b>	<b>188,976</b>	<b>264,371</b>	<b>294,571</b>	<b>258,446</b>	<b>216,656</b>	<b>2,640,278</b>
<b>Cost of Goods Sold</b>													
5040 • Bad Debt Expense	12,000	12,000	12,000	5,000	20,000	18,000	12,000	15,000	12,000	12,000	10,000	10,000	150,000
<b>Total COGS</b>	<b>12,000</b>	<b>12,000</b>	<b>12,000</b>	<b>5,000</b>	<b>20,000</b>	<b>18,000</b>	<b>12,000</b>	<b>15,000</b>	<b>12,000</b>	<b>12,000</b>	<b>10,000</b>	<b>10,000</b>	<b>150,000</b>
<b>Gross Profit</b>	<b>176,292</b>	<b>167,326</b>	<b>180,846</b>	<b>174,926</b>	<b>138,616</b>	<b>272,028</b>	<b>216,185</b>	<b>173,976</b>	<b>252,371</b>	<b>282,571</b>	<b>248,446</b>	<b>206,656</b>	<b>2,490,278</b>
<b>Expense</b>													
<b>5065 • Bank service charge</b>													
6200 • Communications	235	302	287	308	108	313	410	294	218	180	230	395	3,280
<b>6200 • Communications</b>													
6200-10 • Dispatch	10,971	11,408	12,075	11,408	9,982	9,982	12,167	12,006	14,076	13,616	14,076	13,616	145,383
6200-30 • Telephone	532	744	833	1,343	737	951	742	746	977	995	1,266	1,146	11,012
6200 • Communications - Other	450	450	450	450	450	450	450	450	450	450	450	450	5,400
<b>Total 6200 • Communications</b>	<b>11,953</b>	<b>12,602</b>	<b>13,358</b>	<b>13,201</b>	<b>11,169</b>	<b>11,383</b>	<b>13,359</b>	<b>13,202</b>	<b>15,503</b>	<b>15,061</b>	<b>15,792</b>	<b>15,212</b>	<b>161,795</b>
<b>6270 • Fines and Assessments</b>													
6300 • Fuel & Oil	400	400	400	400	400	400	400	400	400	400	400	400	4,800
6300 • Fuel & Oil	7,229	6,123	5,384	11,480	6,839	7,582	5,845	4,725	4,725	4,725	8,400	8,400	81,457
<b>6400 • Insurance</b>													
6400-10 • General Liability Insurance	12,461	0	0	0	14,159	0	14,874	0	0	0	13,630	0	55,125
6400-20 • Health Insurance	12,165	12,165	12,165	12,165	12,165	12,165	12,165	12,165	12,165	12,165	12,165	12,165	145,980
6400-40 • Worker's Compensation Insurance	4,775	4,775	7,162	4,775	4,775	4,775	4,775	4,842	7,263	4,842	4,842	4,842	62,442
6400-50 • AFLAC Insurance	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total 6400 • Insurance</b>	<b>29,401</b>	<b>16,940</b>	<b>19,327</b>	<b>16,940</b>	<b>31,099</b>	<b>16,940</b>	<b>31,814</b>	<b>17,007</b>	<b>19,428</b>	<b>17,007</b>	<b>30,637</b>	<b>17,007</b>	<b>263,547</b>
<b>6500 • Maintenance</b>													
6500-10 • Buildings and Grounds	720	720	720	720	720	720	720	720	720	720	720	720	8,640
6500-20 • Computers and Equipment	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	13,200
6500-30 • Vehicle Maintenance	7,500	10,000	5,000	15,000	5,000	5,000	2,500	5,000	5,000	5,000	15,000	5,000	85,000
<b>Total 6500 • Maintenance</b>	<b>9,320</b>	<b>11,820</b>	<b>6,820</b>	<b>16,820</b>	<b>6,820</b>	<b>6,820</b>	<b>4,320</b>	<b>6,820</b>	<b>6,820</b>	<b>6,820</b>	<b>16,820</b>	<b>6,820</b>	<b>106,840</b>
6510 • Memberships	300	300	300	300	300	300	300	300	300	300	300	300	3,600

**DRAFT BUDGET**  
July 2019 through June 2020  
Assumes Woodlake 3R Plans

Draft Budget  
03/19/2019

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	Jul 19	Aug 19	Sep 19	Oct 19	Nov 19	Dec 19	Jan 20	Feb 20	Mar 20	Apr 20	May 20	Jun 20	TOTAL
6520 • Miscellaneous	0	0	0	0	0	0	0	0	0	0	0	0	0
6530 • Office Expense	1,750	1,750	1,250	1,750	1,750	1,400	1,500	1,750	1,250	1,250	1,250	1,500	18,150
<b>6600 • Professional Services</b>													
6600-40 • Consulting Services	500	0	500	0	500	0	500	0	500	0	500	0	3,000
6600-10 • Accounting Services	1,500	1,500	1,500	1,500	2,000	19,500	1,500	1,500	1,500	1,500	2,000	1,500	37,000
6600-20 • Legal Services	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000
6600 • Professional Services - Other	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
<b>Total 6600 • Professional Services</b>	5,000	4,500	5,000	4,500	5,500	22,500	5,000	4,500	5,000	4,500	5,500	4,500	76,000
6650 • Publications and Legal Notices	200	0	50	0	50	0	50	0	50	0	50	0	450
<b>6700 • Payroll Expenses</b>													
6700-20 • Regular Wages	95,494	95,494	143,241	95,494	95,494	95,494	95,494	96,844	145,265	96,844	96,844	96,844	1,248,847
6700-30 • Payroll Taxes	5,252	5,252	7,878	5,252	5,252	5,252	5,252	5,326	7,990	5,326	5,326	5,326	68,687
6700-40 • PERS - Company Contribution	5,396	5,396	8,094	5,396	5,396	5,396	5,396	5,470	8,205	5,470	5,470	5,470	70,557
6700 • Payroll Expenses - Other	716	716	1,074	716	716	716	716	726	1,089	726	726	726	9,386
<b>Total 6700 • Payroll Expenses</b>	106,859	106,859	160,288	106,859	106,859	106,859	106,859	108,366	162,550	108,366	108,366	108,366	1,397,457
<b>6800 • Rents</b>	2,100	2,100	2,100	2,100	2,100	2,100	2,100	2,100	2,100	2,100	2,100	2,100	25,200
<b>6810 • Service and Supplies</b>													
6810-10 • Medical Supplies	6,200	6,200	6,000	6,200	6,000	6,200	6,200	5,600	6,200	6,000	6,200	6,000	73,000
6810 • Service and Supplies - Other	100	100	100	100	100	100	100	100	100	100	100	100	1,200
<b>Total 6810 • Service and Supplies</b>	6,300	6,300	6,100	6,300	6,100	6,300	6,300	5,700	6,300	6,100	6,300	6,100	74,200
6820 • Training/Seminars and Supplies	600	600	600	600	600	600	600	600	600	600	600	600	7,200
6830 • Travel and Transportation	0	500	0	0	0	0	0	0	500	0	0	0	1,000
6850 • Uniform Allowance	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	18,000
<b>6900 • Utilities</b>													
6900-10 • Gas and Electric	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
6900-20 • Water and Sewer	145	145	145	145	145	145	145	145	145	145	145	145	1,740
6900 • Utilities - Other	175	175	175	175	175	175	175	175	175	175	175	175	2,100
<b>Total 6900 • Utilities</b>	1,320	1,320	1,320	1,320	1,320	1,320	1,320	1,320	1,320	1,320	1,320	1,320	15,840
<b>Total Expense</b>	184,467	173,916	224,084	184,378	182,514	186,317	181,677	168,585	228,564	170,230	199,566	174,521	2,258,817
<b>Net Ordinary Income</b>	-8,176	-6,590	-43,238	-9,452	-43,898	85,711	34,508	5,391	23,807	112,341	48,880	32,175	231,461
<b>Net Income</b>	-8,176	-6,590	-43,238	-9,452	-43,898	85,711	34,508	5,391	23,807	112,341	48,880	32,175	231,461

Assumption	Impact
Woodlake station open and functioning	Full time units are 810, 811, and 812. 872 will become a 4 day unit plus run as a day car on the remaining days
Three Rivers ALS plan functioning	Costs associated with daily rate of \$25 plus some paid call expense included
EDA operating in Lindsay on 4 fixed days a week	Related to Woodlake station
No significant change to Union MOU for the year	Included provisions from existing MOU. No changes to benefits.
Audit Fee will be \$18,000 or lower	
No major changes to Insurance (increase as per this year)	Used same rate increases for operational insurance
We add a part time Pre-Biller	Included average of 12 hours per week for Pre-Biller
Utility rates do not increase dramatically	
Fuel rates do not increase dramatically	Fuel consumption has been estimated to include 4 rigs
Vehicle expenses remain as the last 6 months of this year	

## EXETER DISTRICT AMBULANCE

04/15/19

## Balance Sheet

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Accrual Basis

As of March 31, 2019

	Mar 31, 19
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
1004 · Bank of Sierra Checking	29,227.91
1006 · Bank of Sierra Money Market	60,950.73
1005 · LAIF	168,700.09
1030 · Petty Cash	150.00
Total Checking/Savings	259,028.73
Accounts Receivable	
1200 · Account Receivable	351,799.95
1210 · Allowance for Bad Debt	-60,000.00
Total Accounts Receivable	291,799.95
Other Current Assets	
1260 · Other Receivables	-13,957.79
1200-05 · Accrued Interest	800.49
1400 · Prepaid Expenses	7,268.48
Total Other Current Assets	-5,888.82
Total Current Assets	544,939.86
Fixed Assets	
1500 · Fixed Assets	
1450.0 · Other Asset - Grant Equipment	5,145.45
1500-05 · Land	141,820.00
1500-10 · Buildings and Improvements	505,359.66
1500-20 · Vehicles & Medical Equipment	738,304.01
1500-30 · Office Equipment & Fixtures	71,522.86
Total 1500 · Fixed Assets	1,462,151.98
1600 · Allowance for Depreciation	-1,011,336.71
Total Fixed Assets	450,815.27
Other Assets	
1700.0 · Deferred Outflows of Resources	226,317.70
Total Other Assets	226,317.70
<b>TOTAL ASSETS</b>	<b>1,222,072.83</b>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	47,049.11
Total Accounts Payable	47,049.11
Other Current Liabilities	
2160 · Accrued Expenses	23,264.70
2100 · Payroll Liabilities	
2100-10 · California PR Taxes	-4.71
2100-20 · Federal PR Taxes	533.26
2100-30 · CalPERS	141.53
2100-50 · Union Dues	78.00
2100 · Payroll Liabilities - Other	1,059.69
Total 2100 · Payroll Liabilities	1,807.77
2150 · Accrued Vacation, Sick Pay	29,696.35
Total Other Current Liabilities	54,768.82

## EXETER DISTRICT AMBULANCE

04/15/19

## Balance Sheet

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Accrual Basis

As of March 31, 2019

	Mar 31, 19
Total Current Liabilities	101,817.93
Long Term Liabilities	
2211 · Net Pension Liability	569,451.96
2900.0 · Deferred inflows of Resources	77,753.00
Total Long Term Liabilities	647,204.96
Total Liabilities	749,022.89
Equity	
33000 · Reserve for Contingencies	52,500.00
32000 · Unrestricted Net Assets	502,361.48
Net Income	-81,811.54
Total Equity	473,049.94
TOTAL LIABILITIES & EQUITY	1,222,072.83

## EXETER DISTRICT AMBULANCE

## Profit &amp; Loss

July 2018 through March 2019

	Jul '18 - Mar 19
Ordinary Income/Expense	
Income	
4010 · Services Revenue	
5030 · Other Charge Write-off	-198,710.07
5020 · Contractual Write-Off	-4,385,576.00
4010-10 · Revenue Adjustment	270,825.86
4010 · Services Revenue - Other	5,684,566.03
Total 4010 · Services Revenue	1,371,105.82
4015 · Bad Debt Recovery	4,745.19
4020 · Miscellaneous Income	
4020-20 · Interest Income	53.61
4020-40 · Other Income	46,729.26
Total 4020 · Miscellaneous Income	46,782.87
4030 · Tax Revenue	171,496.51
4040 · Overpayments	-9,805.64
Total Income	1,584,324.75
Cost of Goods Sold	
5040 · Bad Debt Expense	126,172.46
Total COGS	126,172.46
Gross Profit	1,458,152.29
Expense	
5050 · Refunds	358.82
6805 · Special District Expenses	1,066.44
5065 · Bank service charge	3,116.82
6200 · Communications	
6200-10 · Dispatch	67,994.84
6200-30 · Telephone	7,976.64
6200 · Communications - Other	2,745.79
Total 6200 · Communications	78,717.27
6270 · Fines and Assessments	22,395.00
6300 · Fuel & Oil	49,587.52
6400 · Insurance	
6400-10 · General Liability Insurance	37,615.75
6400-20 · Health Insurance	87,698.48
6400-40 · Worker's Compensation Insurance	19,516.56
6400-50 · AFLAC Insurance	-270.08
Total 6400 · Insurance	144,560.71
6500 · Maintenance	
6500-10 · Buildings and Grounds	4,417.88
6500-20 · Computers and Equipment	8,511.48
6500-30 · Vehicle Maintenance	86,020.76
Total 6500 · Maintenance	98,950.12
6510 · Memberships	844.00
6520 · Miscellaneous	0.00
6530 · Office Expense	13,969.99
6600 · Professional Services	
6600-40 · Consulting Services	4,491.00
6600-10 · Accounting Services	33,477.50
6600-20 · Legal Services	18,733.80
6600 · Professional Services - Other	10,680.00
Total 6600 · Professional Services	67,382.30
6650 · Publications and Legal Notices	315.00
6700 · Payroll Expenses	

**Profit & Loss**

July 2018 through March 2019

	Jul '18 - Mar 19
6700-20 · Regular Wages	854,620.88
6700-30 · Payroll Taxes	27,931.37
6700-40 · PERS - Company Contribution	91,255.81
6700 · Payroll Expenses - Other	906.90
<b>Total 6700 · Payroll Expenses</b>	<b>974,714.96</b>
6800 · Rents	12,766.88
6810 · Service and Supplies	
6810-10 · Medical Supplies	52,358.43
6810 · Service and Supplies - Other	475.00
<b>Total 6810 · Service and Supplies</b>	<b>52,833.43</b>
6820 · Training/Seminars and Supplies	3,157.00
6830 · Travel and Transportation	0.00
6850 · Uniform Allowance	7,533.43
6900 · Utilities	
6900-10 · Gas and Electric	6,621.01
6900-20 · Water and Sewer	1,073.13
<b>Total 6900 · Utilities</b>	<b>7,694.14</b>
<b>Total Expense</b>	<b>1,539,963.83</b>
<b>Net Ordinary Income</b>	<b>-81,811.54</b>
<b>Net Income</b>	<b>-81,811.54</b>



**EXETER DISTRICT AMBULANCE**  
**Profit & Loss Prev Year Comparison**  
**July 2018 through March 2019**

	Jul '18 - Mar 19	Jul '17 - Mar 18	\$ Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
4010 · Services Revenue			
5030 · Other Charge Write-off	-198,710.07	-267,546.53	68,836.46
5020 · Contractual Write-Off	-4,385,576.00	-4,257,919.72	-127,656.28
4010-10 · Revenue Adjustment	270,825.86	461,536.64	-190,710.78
4010 · Services Revenue - Other	5,684,566.03	5,390,261.16	294,304.87
<b>Total 4010 · Services Revenue</b>	<b>1,371,105.82</b>	<b>1,326,331.55</b>	<b>44,774.27</b>
4015 · Bad Debt Recovery	4,745.19	14,327.96	-9,582.77
4020 · Miscellaneous Income			
4020-20 · Interest Income	53.61	300.87	-247.26
4020-40 · Other Income	46,729.26	71,141.18	-24,411.92
<b>Total 4020 · Miscellaneous Income</b>	<b>46,782.87</b>	<b>71,442.05</b>	<b>-24,659.18</b>
4030 · Tax Revenue	171,496.51	165,162.48	6,334.03
4040 · Overpayments	-9,805.64	-13,433.46	3,627.82
<b>Total Income</b>	<b>1,584,324.75</b>	<b>1,563,830.58</b>	<b>20,494.17</b>
<b>Cost of Goods Sold</b>			
5040 · Bad Debt Expense	126,172.46	137,088.74	-10,916.28
<b>Total COGS</b>	<b>126,172.46</b>	<b>137,088.74</b>	<b>-10,916.28</b>
<b>Gross Profit</b>	<b>1,458,152.29</b>	<b>1,426,741.84</b>	<b>31,410.45</b>
<b>Expense</b>			
5050 · Refunds	358.82	0.00	358.82
6805 · Special District Expenses	1,066.44	0.00	1,066.44
5065 · Bank service charge	3,116.82	2,594.18	522.64
6200 · Communications			
6200-10 · Dispatch	67,994.84	68,684.00	-689.16
6200-30 · Telephone	7,976.64	7,128.80	847.84
6200 · Communications - Other	2,745.79	1,947.39	798.40
<b>Total 6200 · Communications</b>	<b>78,717.27</b>	<b>77,760.19</b>	<b>957.08</b>
6270 · Fines and Assessments	22,395.00	785.00	21,610.00
6300 · Fuel & Oil	49,587.52	46,915.67	2,671.85
6400 · Insurance			
6400-10 · General Liability Insurance	37,615.75	32,863.50	4,752.25
6400-20 · Health Insurance	87,698.48	62,533.65	25,164.83
6400-40 · Worker's Compensation Insurance	19,516.56	41,544.31	-22,027.75
6400-50 · AFLAC Insurance	-270.08	-248.85	-21.23
<b>Total 6400 · Insurance</b>	<b>144,560.71</b>	<b>136,692.61</b>	<b>7,868.10</b>
6450 · Interest Expense	0.00	9.13	-9.13
6500 · Maintenance			
6500-10 · Buildings and Grounds	4,417.88	4,410.78	7.10
6500-20 · Computers and Equipment	8,511.48	13,183.57	-4,672.09
6500-30 · Vehicle Maintenance	86,020.76	74,994.13	11,026.63
<b>Total 6500 · Maintenance</b>	<b>98,950.12</b>	<b>92,588.48</b>	<b>6,361.64</b>
6510 · Memberships	844.00	825.00	19.00
6520 · Miscellaneous	0.00	0.00	0.00
6530 · Office Expense	13,969.99	12,143.33	1,826.66
6600 · Professional Services			
6600-40 · Consulting Services	4,491.00	10,991.00	-6,500.00
6600-10 · Accounting Services	33,477.50	28,231.75	5,245.75
6600-20 · Legal Services	18,733.80	39,240.00	-20,506.20
6600 · Professional Services - Other	10,680.00	9,000.00	1,680.00
<b>Total 6600 · Professional Services</b>	<b>67,382.30</b>	<b>87,462.75</b>	<b>-20,080.45</b>
6650 · Publications and Legal Notices	315.00	307.50	7.50

**EXETER DISTRICT AMBULANCE**  
**Profit & Loss Prev Year Comparison**  
**July 2018 through March 2019**

	Jul '18 - Mar 19	Jul '17 - Mar 18	\$ Change
6700 · Payroll Expenses			
6700-20 · Regular Wages	854,620.88	743,224.76	111,396.12
6700-30 · Payroll Taxes	27,931.37	26,213.96	1,717.41
6700-40 · PERS - Company Contribution	91,255.81	80,516.06	10,739.75
6700 · Payroll Expenses - Other	906.90	7,037.19	-6,130.29
<b>Total 6700 · Payroll Expenses</b>	<b>974,714.96</b>	<b>856,991.97</b>	<b>117,722.99</b>
6800 · Rents	12,766.88	10,924.81	1,842.07
6810 · Service and Supplies			
6810-10 · Medical Supplies	52,358.43	51,501.55	856.88
6810 · Service and Supplies - Other	475.00	2,795.99	-2,320.99
<b>Total 6810 · Service and Supplies</b>	<b>52,833.43</b>	<b>54,297.54</b>	<b>-1,464.11</b>
6820 · Training/Seminars and Supplies	3,157.00	336.00	2,821.00
6830 · Travel and Transportation	0.00	0.00	0.00
6850 · Uniform Allowance	7,533.43	6,207.60	1,325.83
6900 · Utilities			
6900-10 · Gas and Electric	6,621.01	5,395.31	1,225.70
6900-20 · Water and Sewer	1,073.13	862.44	210.69
6900 · Utilities - Other	0.00	799.95	-799.95
<b>Total 6900 · Utilities</b>	<b>7,694.14</b>	<b>7,057.70</b>	<b>636.44</b>
<b>Total Expense</b>	<b>1,539,963.83</b>	<b>1,393,899.46</b>	<b>146,064.37</b>
<b>Net Ordinary Income</b>	<b>-81,811.54</b>	<b>32,842.38</b>	<b>-114,653.92</b>
<b>Net Income</b>	<b>-81,811.54</b>	<b>32,842.38</b>	<b>-114,653.92</b>

## EXETER DISTRICT AMBULANCE

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From 03/01/2019 through 03/31/2019

Sorted by: Date, Type, Number/Ref

Date	Number	Payee	Account	Memo	Payment	C	Deposit	Balance
03/01/2019			12000 · *Undeposited ...	Deposit		X	100.00	36,202.19
03/01/2019			12000 · *Undeposited ...	Deposit		X	100.00	36,302.19
03/01/2019			12000 · *Undeposited ...	Deposit		X	100.00	36,402.19
03/01/2019			12000 · *Undeposited ...	Deposit		X	150.00	36,552.19
03/01/2019			12000 · *Undeposited ...	Deposit		X	50.00	36,602.19
03/01/2019			12000 · *Undeposited ...	Deposit		X	5,186.80	41,788.99
03/01/2019	EFT	ADT Security Service	6500 · Maintenance:65...		131.11	X		41,657.88
03/04/2019			12000 · *Undeposited ...	Deposit		X	200.00	41,857.88
03/04/2019			12000 · *Undeposited ...	Deposit		X	25.00	41,882.88
03/04/2019			12000 · *Undeposited ...	Deposit		X	702.53	42,585.41
03/04/2019	8324	Tulare County Cons. ...	-split-	Inv.# 03-06	8,004.00	X		34,581.41
03/04/2019	8325	Cortex EDI, Inc.	6530 · Office Expense	Acct.# 45231	70.00	X		34,511.41
03/04/2019	8326	City of Exeter	-split-	Acct.# 109-001...	113.52	X		34,397.89
03/04/2019	8327	Pacific Employers	6510 · Memberships	# 1401	180.00	X		34,217.89
03/04/2019	8328	Fresno Oxygen	-split-	Account # 25295	121.20	X		34,096.69
03/04/2019	8329	Overpayment Recovery	4040 · Overpayments	Call# 18477	197.89	X		33,898.80
03/04/2019	8330	Blue Cross	4040 · Overpayments	Call # 18414	1,116.09	X		32,782.71
03/04/2019	8331	Adventist Health	4040 · Overpayments	Call # 18414	124.01			32,658.70
03/04/2019	8332	Mary Conaway	4040 · Overpayments	Call # 18974	150.00	X		32,508.70
03/04/2019	8333	Overpayment Recovery	4040 · Overpayments	Call# T-18226	185.74	X		32,322.96
03/04/2019	8334	EMD, Networking S...	-split-	Inv.# 91474	47.50	X		32,275.46
03/04/2019	8335	Lloyd and Joelle Tur...	6800 · Rents	Rent on Station...	850.00	X		31,425.46
03/04/2019	8336	Bound Tree Medical,...	-split-	Account # 202...	1,459.39	X		29,966.07
03/04/2019	8337	Valley Pacific Petrol...	6300 · Fuel & Oil	Acct. 71166	2,363.62	X		27,602.45
03/04/2019	8338	Charter Communicati...	6200 · Communications	Acct.# 8203 12...	189.55	X		27,412.90
03/04/2019	8339	Verizon Wireless	6200 · Communication...	Acct. # 370499...	522.50	X		26,890.40
03/04/2019	8340	Guardian EMS	-split-	Cust ID# 338738	4,712.55	X		22,177.85
03/04/2019	8341	West Coast Tow	-split-	Inv.# 19-07001	200.00	X		21,977.85
03/04/2019	8342	AFLAC	6400 · Insurance:6400-...	Acct. # HU631	539.30	X		21,438.55
03/05/2019			12000 · *Undeposited ...	Deposit		X	11,473.92	32,912.47
03/05/2019			12000 · *Undeposited ...	Deposit		X	200.00	33,112.47
03/05/2019			12000 · *Undeposited ...	Deposit		X	79.20	33,191.67
03/05/2019			12000 · *Undeposited ...	Deposit		X	50.00	33,241.67
03/05/2019			12000 · *Undeposited ...	Deposit		X	100.00	33,341.67
03/05/2019			12000 · *Undeposited ...	Deposit		X	150.00	33,491.67
03/05/2019	8343	SoCalGas	6900 · Utilities:6900-1...	Acct# 146 816 ...	141.82	X		33,349.85
03/05/2019	8344	SoCalGas	6900 · Utilities:6900-1...	Acct# 142 616 ...	126.32	X		33,223.53
03/06/2019			12000 · *Undeposited ...	Deposit		X	75.00	33,298.53
03/07/2019		QuickBooks Payroll ...	6700 · Payroll Expenses	Created by Dir...	1.60	X		33,296.93
03/07/2019		QuickBooks Payroll ...	-split-	Created by Pay...	34,262.01	X		-965.08

## EXETER DISTRICT AMBULANCE

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Sorted by: Date, Type, Number/Ref

Date	Number	Payee	Account	Memo	Payment	C	Deposit	Balance
03/08/2019			12000 · *Undeposited ...	Deposit		X	1,428.43	463.35
03/08/2019			12000 · *Undeposited ...	Deposit		X	25.00	488.35
03/08/2019			12000 · *Undeposited ...	Deposit		X	9,268.65	9,757.00
03/08/2019	DD	Chadi Kahwaji Incor...	6600 · Professional Ser...	Service for Mar...	1,000.00	X		8,757.00
03/08/2019	EFT	State Compensation I...	6400 · Insurance:6400-...	Policy # 91367...	2,334.48	X		6,422.52
03/08/2019	8345	Teamsters Local 517	-split-		1,680.00	X		4,742.52
03/08/2019	DD	Aversa, Linda M.	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Banuelos, Peter	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Blair, Paul B.	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Caezza, Anthony J	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Carnes, Kevin M	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Garcia, Jesse C.	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Garcia, Tony	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Gray, Cresencia M	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Handley, Misty B.	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Hobbs, Rebecca D	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Huckins, Anthony L.	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Hutchinson, Jillian R	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Johnson, Adam E.	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Johnson, Travis J	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Jones, Steven W.	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Lester, Savannah B	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Lindsey, Michael T	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	McCoy, Brian R.	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Meraz, Ricky V	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Ray, Allen D	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Rodgers, Dave	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Ruiz Rodriguez, Mic...	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Serrato, Eliza	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Tellez Beltran, Lennin	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Thomas, Jeremy J.	-split-	Direct Deposit		X		4,742.52
03/08/2019	DD	Sodhy, Peter K.	-split-	Direct Deposit		X		4,742.52
03/08/2019	Transfer		1006 · Bank of Sierra ...	Funds Transfer		X	10,000.00	14,742.52
03/11/2019			12000 · *Undeposited ...	Deposit		X	100.00	14,842.52
03/11/2019			12000 · *Undeposited ...	Deposit		X	454.76	15,297.28
03/11/2019			12000 · *Undeposited ...	Deposit		X	2,953.00	18,250.28
03/11/2019			4020 · Miscellaneous I...	Deposit		X	15.00	18,265.28
03/11/2019	EFT	United States Treasury	-split-	94-2484636	6,152.20	X		12,113.08
03/11/2019	EFT	EDD	-split-	499-0397-4	2,244.50	X		9,868.58
03/11/2019		QuickBooks Payroll ...	-split-	Created by Pay...	339.91	X		9,528.67

## EXETER DISTRICT AMBULANCE

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Register: 1004 · Bank of Sierra Checking

From 03/01/2019 through 03/31/2019

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Sorted by: Date, Type, Number/Ref

Date	Number	Payee	Account	Memo	Payment	C	Deposit	Balance
03/12/2019			12000 · *Undeposited ...	Deposit		X	265.99	9,794.66
03/12/2019	EFT	CA Public Employee...	-split-	1894	3,722.18	X		6,072.48
03/12/2019	EFT	CA Public Employee...	-split-	1894	138.24	X		5,934.24
03/12/2019	8346	CA State Disburseme...	-split-	ID #10700788...	379.14			5,555.10
03/12/2019	DD	Stahl, Timothy B.	-split-	Direct Deposit		X		5,555.10
03/13/2019			12000 · *Undeposited ...	Deposit		X	7,810.10	13,365.20
03/13/2019			12000 · *Undeposited ...	Deposit		X	9,859.12	23,224.32
03/13/2019	EFT	United States Treasury	-split-	94-2484636	26.24	X		23,198.08
03/13/2019	EFT	EDD	-split-	499-0397-4	54.28	X		23,143.80
03/14/2019			12000 · *Undeposited ...	Deposit		X	8,701.45	31,845.25
03/14/2019			12000 · *Undeposited ...	Deposit		X	1,098.90	32,944.15
03/14/2019			12000 · *Undeposited ...	Deposit		X	122.93	33,067.08
03/14/2019			12000 · *Undeposited ...	Deposit		X	42.00	33,109.08
03/15/2019			12000 · *Undeposited ...	Deposit		X	2,512.37	35,621.45
03/15/2019			12000 · *Undeposited ...	Deposit		X	150.00	35,771.45
03/15/2019			12000 · *Undeposited ...	Deposit		X	8,221.86	43,993.31
03/15/2019			12000 · *Undeposited ...	Deposit		X	3.65	43,996.96
03/18/2019			12000 · *Undeposited ...	Deposit		X	200.00	44,196.96
03/18/2019			12000 · *Undeposited ...	Deposit		X	50.00	44,246.96
03/18/2019			12000 · *Undeposited ...	Deposit		X	100.00	44,346.96
03/18/2019	EFT	Nsure Inc	6600 · Professional Ser...		499.00	X		43,847.96
03/18/2019	8347	Lady Bug Pest Control	6500 · Maintenance:65...	LB3066	30.00			43,817.96
03/18/2019	8348	Jack Griggs, Inc.	6300 · Fuel & Oil	Acct. 0032460	305.30	X		43,512.66
03/18/2019	8349	ICS Software, Ltd.	6530 · Office Expense	Inv.# 112351	360.00			43,152.66
03/18/2019	8350	Fresno Oxygen	-split-	Account # 25295	718.68	X		42,433.98
03/18/2019	8351	Beatwear	-split-	Inv. #5806	277.74			42,156.24
03/18/2019	8352	SoCalGas	6900 · Utilities:6900-1...	Acct# 170 015 ...	140.96			42,015.28
03/18/2019	8353	Idea Printing & Grap...	6530 · Office Expense	Acct. #2095	835.45	X		41,179.83
03/18/2019	8354	Thomas, Jeremy J.	-split-	Certification R...	298.00			40,881.83
03/18/2019	8355	Charter Communicati...	6200 · Communications	Acct.# 8203 12...	107.65			40,774.18
03/18/2019	8356	Pitney Bowes Global...	6530 · Office Expense	Lease Acct. # 0...	219.60			40,554.58
03/18/2019	8357	Bound Tree Medical,...	-split-	Account # 202...	1,825.22			38,729.36
03/18/2019	8358	CenCal Distributing I...	-split-	Monthly Water	81.50	X		38,647.86
03/18/2019	8359	Debra Hood, CPA	-split-	February 2019 ...	1,550.00			37,097.86
03/18/2019	8360	Montoy Law Corp.	6600 · Professional Ser...	Client# 9036	40.00			37,057.86
03/18/2019	8361	Frontier Communicat...	6200 · Communication...	Acct# 559-594-...	337.72			36,720.14
03/18/2019	8362	Select Business Syste...	-split-	Acct.# 203167	89.11	X		36,631.03
03/18/2019	8363	Valley Pacific Petrol...	6300 · Fuel & Oil	Acct. 71166	2,139.53	X		34,491.50
03/18/2019	8364	Monarch Ford	-split-	Cust # 6085	825.62	X		33,665.88
03/18/2019	8365	Air Mobile Commun...	6500 · Maintenance:65...	Inv.# 32368	54.08			33,611.80

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Date	Number	Payee	Account	Memo	Payment	C	Deposit	Balance
03/18/2019	8366	Staples Credit Plan	-split-	Acct. No. 6011...	134.19			33,477.61
03/18/2019	8367	COS Training Resou...	-split-	Inv. #0110-SD...	230.00			33,247.61
03/18/2019	8368	Guardian EMS	-split-	Cust ID# 338738	8,780.00	X		24,467.61
03/18/2019	8369	Southern California ...	-split-	Cust Acct# 2-0...	138.07	X		24,329.54
03/18/2019	8370	Charter Communicati...	6200 · Communications	Acct.# 8203 12...	99.68			24,229.86
03/18/2019	8371	U.S Bank National A...	-split-	Acct. # 4246 0...	79.95			24,149.91
03/18/2019	8372	Purchase Power	6530 · Office Expense	8000-9000-038...	127.35			24,022.56
03/19/2019			12000 · *Undeposited ...	Deposit		X	10,820.29	34,842.85
03/19/2019			12000 · *Undeposited ...	Deposit		X	50.00	34,892.85
03/19/2019			6200 · Communication...	Deposit		X	573.16	35,466.01
03/20/2019			12000 · *Undeposited ...	Deposit		X	3,573.94	39,039.95
03/20/2019			12000 · *Undeposited ...	Deposit		X	100.00	39,139.95
03/20/2019			12000 · *Undeposited ...	Deposit		X	98.00	39,237.95
03/20/2019			-split-	Deposit		X	4,024.11	43,262.06
03/21/2019			12000 · *Undeposited ...	Deposit		X	6,477.21	49,739.27
03/21/2019			12000 · *Undeposited ...	Deposit		X	250.00	49,989.27
03/21/2019		QuickBooks Payroll ...	-split-	Created by Pay...	36,640.43	X		13,348.84
03/22/2019			12000 · *Undeposited ...	Deposit		X	14,096.66	27,445.50
03/22/2019			12000 · *Undeposited ...	Deposit		X	1,989.04	29,434.54
03/22/2019			4015 · Bad Debt Recov...	Deposit		X	87.50	29,522.04
03/22/2019	8373	LegalShield	2100 · Payroll Liabilities	Group # 156423	89.70			29,432.34
03/22/2019	8374	CA State Disburseme...	-split-	ID # 10700788...	379.14			29,053.20
03/22/2019		QuickBooks Payroll ...	-split-	Created by Pay...	289.10	X		28,764.10
03/22/2019	DD	Aversa, Linda M.	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Banuelos, Peter	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Blair, Paul B.	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Caezza, Anthony J	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Carnes, Kevin M	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Garcia, Jesse C.	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Garcia, Tony	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Gray, Cresencia M	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Handley, Misty B.	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Hobbs, Rebecca D	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Huckins, Anthony L.	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Hutchinson, Jillian R	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Johnson, Adam E.	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Johnson, Travis J	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Jones, Steven W.	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Lester, Savannah B	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Lindsey, Michael T	-split-	Direct Deposit		X		28,764.10



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03/22/2019	DD	McCoy, Brian R.	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Meraz, Ricky V	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Ray, Allen D	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Riportella, Gina M.	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Rodgers, Dave	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Ruiz Rodriguez, Mic...	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Serrato, Eliza	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Stahl, Timothy B.	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Tellez Beltran, Lennin	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Thomas, Jeremy J.	-split-	Direct Deposit		X		28,764.10
03/22/2019	DD	Sodhy, Peter K.	-split-	Direct Deposit		X		28,764.10
03/25/2019			12000 · *Undeposited ...	Deposit		X	707.34	29,471.44
03/25/2019			12000 · *Undeposited ...	Deposit		X	150.00	29,621.44
03/25/2019	EFT	United States Treasury	-split-	94-2484636	5,714.82	X		23,906.62
03/25/2019	EFT	EDD	-split-	499-0397-4	1,977.39	X		21,929.23
03/25/2019	8375	Johnson, Adam E.	-split-		2,214.90	X		19,714.33
03/25/2019		QuickBooks Payroll ...	-split-	Created by Pay...	655.98	X		19,058.35
03/25/2019		QuickBooks Payroll ...	-split-	Created by Pay...	543.43	X		18,514.92
03/25/2019	DD	Johnson, Travis J	-split-	Direct Deposit		X		18,514.92
03/26/2019			12000 · *Undeposited ...	Deposit		X	7,590.70	26,105.62
03/26/2019			12000 · *Undeposited ...	Deposit		X	60.00	26,165.62
03/26/2019	EFT	United States Treasury	-split-	94-2484636	26.06	X		26,139.56
03/26/2019	EFT	EDD	-split-	499-0397-4	3.12	X		26,136.44
03/26/2019	EFT	United States Treasury	-split-	94-2484636	85.72	X		26,050.72
03/26/2019	EFT	EDD	-split-	499-0397-4	16.56	X		26,034.16
03/26/2019	EFT	United States Treasury	-split-	94-2484636	46.10	X		25,988.06
03/26/2019	EFT	EDD	-split-	499-0397-4	6.79	X		25,981.27
03/26/2019	DD	Garcia, Tony	-split-	Direct Deposit		X		25,981.27
03/26/2019	DD	Lester, Savannah B	-split-	Direct Deposit		X		25,981.27
03/27/2019			12000 · *Undeposited ...	Deposit		X	25.00	26,006.27
03/27/2019			12000 · *Undeposited ...	Deposit		X	6,679.13	32,685.40
03/27/2019	EFT	CA Public Employee...	-split-	1894	4,013.06	X		28,672.34
03/27/2019	EFT	CA Public Employee...	-split-	1894	5.01	X		28,667.33
03/27/2019	EFT	CA Public Employee...	-split-	1894	54.47	X		28,612.86
03/27/2019	EFT	United States Treasury	-split-	94-2484636	534.16	X		28,078.70
03/27/2019	EFT	EDD	-split-	499-0397-4	193.49	X		27,885.21
03/27/2019	EFT	Harland Clarke	6530 · Office Expense		44.75	X		27,840.46
03/28/2019	EFT	CalPERS	-split-	ID# 3797238839	7,819.07	X		20,021.39
03/29/2019			12000 · *Undeposited ...	Deposit		X	9,472.62	29,494.01
03/29/2019			12000 · *Undeposited ...	Deposit		X	100.00	29,594.01

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03/29/2019			-split-	Deposit		X	75.00	29,669.01
03/31/2019			5065 · Bank service ch...	Service Charge	441.10	X		29,227.91





## EXETER DISTRICT AMBULANCE

302 E. Palm  
Exeter, CA 93221

Phone: 559-594-5250  
Fax: 559-592-2301

### DISTRICT MANAGER'S REPORT

District Board Meeting April 22<sup>nd</sup>, 2019

#### OPERATIONS

- Daily Call Summary for Q1, 2019 (Jan-Mar).
  - o The efforts by the crews to increase daily transports continues to show positive results.
  - o By comparison with last year:

	Calls		Response		Response Ratio		Transports		Trans/Resp Ratio		Units per day		Trans/Unit/Day	
	17/18	18/19	17/18	18/19	17/18	18/19	17/18	18/19	17/18	18/19	17/18	18/19	17/18	18/19
July	454	458	383	350	84.36%	76.42%	285	257	74.41%	73.43%	3.61	3.23	2.54	2.57
August	538	433	452	400	84.01%	92.38%	323	272	71.46%	68.00%	3.71	3.13	2.81	2.80
September	534	392	449	363	84.08%	92.60%	323	268	71.94%	73.83%	3.50	3.13	3.08	2.85
October	466	371	405	340	86.91%	91.64%	288	255	71.11%	75.00%	3.29	3.13	2.82	2.63
November	430	350	377	326	87.67%	93.14%	266	239	70.56%	73.31%	2.93	3.20	3.02	2.49
December	393	334	333	311	84.73%	93.11%	238	239	71.47%	76.85%	2.74	3.06	2.80	2.52
January	346	353	290	327	83.82%	92.63%	200	253	68.97%	77.37%	2.39	3.10	2.70	2.64
February	265	373	220	349	83.02%	93.57%	143	264	65.00%	75.64%	2.39	3.14	2.14	3.00
March	307	435	252	394	82.08%	90.57%	173	307	68.65%	77.92%	2.32	3.23	2.40	3.07
April	327	0	251		76.76%	0.00%	160	0	63.75%	0.00%	2.47	0.00	2.16	0.00
May	410	0	334		81.46%	0.00%	225	0	67.37%	0.00%	3.06	0.00	2.37	0.00
June	374	0	328		87.70%	0.00%	216	0	65.85%	0.00%	3.03	0.00	2.37	0.00

- Staffing
  - o We still have one Medic out with injury.
  - o We are currently fully staffed at 9 FT Medics and 9 FT EMTs.
  - o We have a waiting list of 2 for Medics, and 4 for EMTs.
- Vehicles and Communications Equipment
  - o We have managed to keep all 7 units in operation throughout January and February with only minor interruptions for regular maintenance.

#### COMPLIANCE

At present we know that for January, we are at 96.93% and therefore in compliance for In Zone P1 & P2. For February, we are at 95.00% with 4 appeals remaining. This means that no matter what, we are in compliance also for February. March appeals have not yet been reviewed.



## EXETER DISTRICT AMBULANCE

302 E. Palm  
Exeter, CA 93221

Phone: 559-594-5250  
Fax: 559-592-2301

### SERVICE ENHANCEMENTS

#### Three Rivers community solution

CCEMSA has verbally committed to support the plan as well as to provide written agreement to a method of adjusting the clock. This would either be in the form of stopping the clock on arrival of ALS service, or extending the clock after ALS arrival. In either case, the goal is to accommodate the additional 4 minutes of travel time for a unit based in Woodlake rather than in Lemon Cove. The current theory is if an extension of time is adopted it will be on the order of 10 additional minutes. This would mean an ambulance would have to arrive on scene within 30 minutes of original dispatch rather than the 20 minutes permitted today for a P1 or P2 dispatch. Mr. Dotson is now in conversation with Paul Main who is the chair of APATC to work out acceptable language and details in order for APATC to formally support the plan.

I have further communicated with the City of Woodlake to keep them informed of the progress of the Three Rivers plan and it's affect on startup of the Woodlake unit.

### FINANCIAL

#### Revenues and Cash Flow

We appear to have fully covered the 2<sup>nd</sup> payroll and payables cycle for April with revenues generated, leaving a small surplus of about \$7,000. We also anticipate receiving GEMT revenue for the 17/18 year in April, plus our second allocation of Tax Revenue also in the month of April.

#### Cardiac Monitors

We have disposed of 3 of our old LifePak-12 cardiac monitors on eBay, resulting in revenue of almost \$2,000 so far. This is higher than Guardian was going to buy them for. This revenue will go towards replacing some pagers and radios. We still have 3 more LifePak-12s that will go on sale later.

#### GEMT QAF

We have received an invoice for participation in a new GEMT program. This program promises to more than double per-transport revenue but participation comes with an up-front large payment of \$25.23 per qualifying transport. For us, that invoice is \$15,339.84 for Q2. I have sent a request for clarification on whether Public Agencies are eligible for this program. If so, this might be a positive thing after we arrange for payment.